



RajgadDnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

Approved by AICTE, Recognized by DTE (Govt. of Maharashtra),
Affiliated to SavitribaiPhule Pune University

2.3 Teaching Learning Process

2.3.1 - Student centric methods, such as experiential learning, participative learning and problem solving methodologies are used for enhancing learning experiences (A.Y. 2021-22)

Experiential Learning	
1.	Industrial Visit
2.	Field Visit
3.	SIP/Dissertation
Participative Learning	
1.	Presentation
2.	Group Discussion
3.	Webinar on Salesforce for Master of Business Administrators
Problem Solving Methodologies	
1.	Case Study
2.	Introduction on GST
ICT Enabled Teaching Learning	
1.	E-Resources
2.	Training Programme on Excel
3.	ICT Enable Teaching & Learning



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Date: 15/05/2022

NOTICE

All students and faculty members are hereby informed that the institute has organized "**Industrial Visit**" at Mapro Industry, Shendurjane, Wai on 21st May 2022 (Saturday)

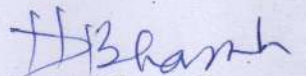
Interested students and faculty members can join industrial visit as per below schedule:

Venue: Mapro Industry Wai, Satara

Time: 6.30 am to 7.30 pm

Date & Day: 21/05/2022, Saturday

Coordinator: Dr. Amol Nikam


Dr. D. B. Bharati
Director



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Rajgad Institute of Management

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Industrial Visit Report

Academic Year – 2021-22



Name of Programme	Industrial Visit at Mapro
Day and Date	21/05/2022, Saturday
Time	6:30am to 7:00pm
MBA	I and II Year
Name of Coordinator	Dr. Amol Nikam



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Industrial Visit Place:

Mapro Food Park, Shendurjane

Objectives:

As part of the curriculum activity under the Savitribai Phule Pune University an industry visit was organized to Mapro on 21st May 2022. The objective of this visit was to make students understand how to relate theory with actual working environment. However following are the brief objectives of the visit:

- To make students relate theory with actual working environment
- To make students understand the company ethics and culture
- To help students have practical hands on experience during interaction with company Personnel
- Industry visit help to enhance gain knowledge of food industry.

Description of Industrial Visit:

Mapro Foods Pvt. Ltd is the manufacturers and reseller s of the natural fruit products. It is one of The growing companies of India which is situated at Panchgani Mahabaleshwar Road. It produces Jams, confectionaries, squashes, jellies and many more fruit products. RIMRD, Pune organized an Industrial Visit at Mapro Food Park, Shendurjane for MBA-I year and MBA-II year students on 21st May, 2022. There are 71 students and 6 faculties visited to Mapro Food Park. The students received a very warm welcome by the company and the executives from the company guided the students at food manufacturing floor where actual production of Mapro Food taking place.

During the tour the students had practical and hands on experience about Mapro. This tour was related to basically manufacturing industry. The knowhow about manufacturing operations was also explained to the students during the tour.



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The objective behind organizing industrial visit was to understand food processing industry in detail. Students visit started with visiting strawberry farm. The company provided 4 internal guides to give information about various food processing units situated at different locations in company premises. Student observed production of Jam & Jellies, crush, squashes, syrups and preserves etc. After that students visited to packaging unit. All students observed the packaging process and also clarified their doubts in interactive session.

Food and bus arrangement was made by the institute during industrial visit. Overall it was a knowledge enriching experience for all the students.

Outcomes:

The MBA Students got the live demo of the whole manufacturing process such as procurement of raw material, procession of row material, packaging process, distribution and inventory management etc.

The various process of manufacturing of food products were explained by staff of Mapro.

Students participated with enough zeal to make the visit pretty much interactive, meanwhile gaining decent knowledge about Production, Quality Control, Marketing and Operations regarding functioning of the Company.

There were total 71 students and 6 teaching and non-teaching staff visited to Mapro Food Park.

Dr. Amol Nikam
Assistant Professor

Dr. Prajakta Warale
IQAC Coordinator

Dr. Rohan Dahivale
HOD

Dr. D.B. Bharati
Director



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Glimpses of Industrial Visit

Students were communicate with guide



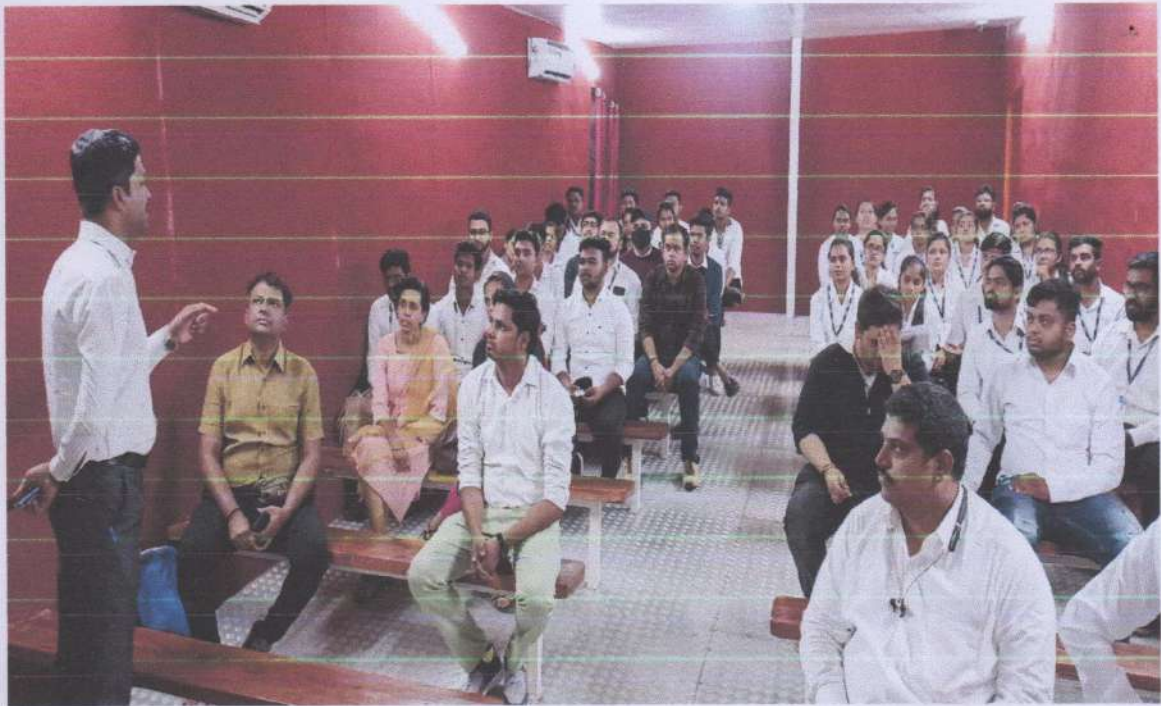


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Company officer was interacting with students:





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Manufacturing Process of Mapro Food:



Amol Nikam

Dr. Amol Nikam
Assistant Professor

Prajakta Warale

Dr. Prajakta Warale
IQAC Coordinator

Rohan Dahivale

Dr. Rohan Dahivale
HOD

D.B. Bharati

Dr. D.B. Bharati
Director

Date: 17/05/2022

UNDERTAKING FROM THE STUDENT

I, Mr. Miss. Renuse Jai Geanesh....., Roll No.: B-2037

MBA II..... year student of Rajgad Institute of Management Research & Development do hereby undertake on Saturday, 21st May 2022, the following:

1. I shall abide by the rules and regulations of RIMRD during the Industrial Visit (Mapro Shendurjane Plant, Mahabaleshwar and nearby spots) and follow the code of conduct for students.
2. The Institute, Director and faculties of Rajgad Institute of Management Research & Development will not be held responsible for any mishap or eventualities during the study tour.
3. I will be solely responsible for my behavior and conduct.
4. I acknowledge that the Institute and Director have the authority of taking disciplinary action on me in case of mischief and non compliance of the same.

Signature & Name the Student

Signature & Name the Parent

R Jai 7887318509
Date & Mobile Number

Date & Mobile Number

Assignment No. 1

Field Visit (Total Marks 25)

Instructions:

- i. Students have to visit to any factory or industry or manufacturing workshop as per their choice. (e.g. food processing industry, automobile industry, sugar factory etc.)
- ii. Students should observe the production process or supply chain process of that organization.
- iii. Students will have to prepare a summarized field visit report. **This will be an individual assignment.**
- iv. Course teacher will evaluate the written assignment out of 25 marks.

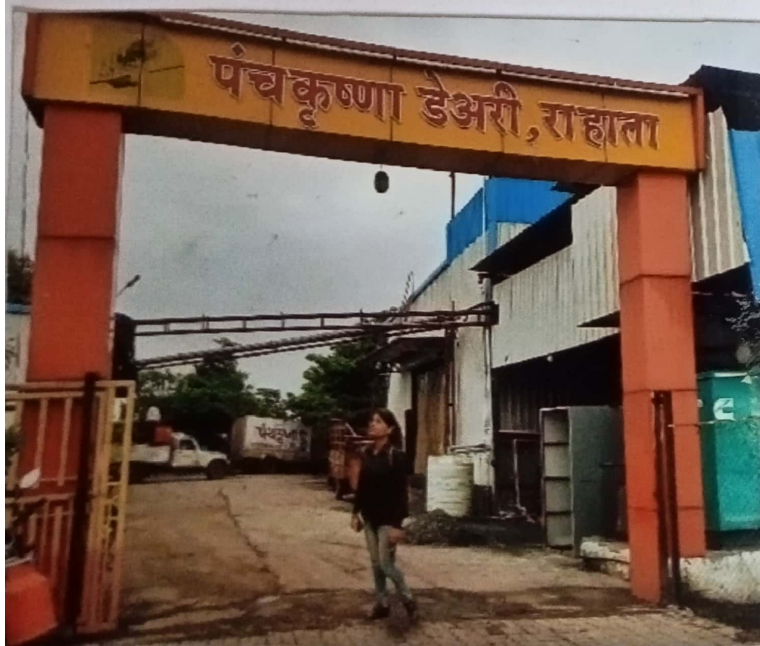


Field Visit Report

204 OSCM Assignment No 1: A. Y. 2021-22



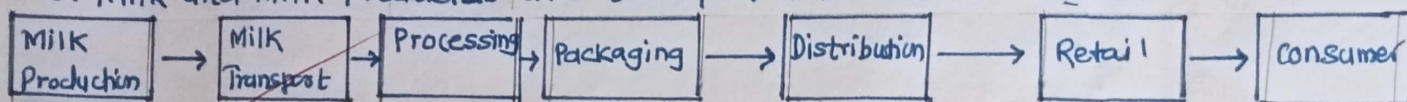
Name of the visited organization	Panchkrushna Dairy Rahata
Day and Date	Monday
Address of the organization	At/post : RAHATA Dist : AHMEDNAGAR
Name of the manager	Mr. Sunil Sadaphal
Name of Co-ordinator	Dr. Rohan P. Dahivale
Name of the House	OSCM House



Summary of the field visit

(Here write summary and general observations of the field visit in maximum 300 words.)

1. PanchKrushna Dairy plant is situated at Rahata
2. Product Range: PanchKrushna product range includes milk, milk powder, butter, ghee, cheese, dahi, Yoghurt, Butter milk, ice cream, Shrikhand, Panner flavoured milk, basundi, pedhas and others.
3. Collection of milk: Milk of cattle brought to plant from neighbouring villages and processed in plant into different products.
4. The technical team has explained automation of dairy through presentation containing many functional block diagrams and computerized controlled machineries.
5. Milk and milk products are transported to different cities.



Learning from the field visit

(Here write what you have learnt from the field visit along with specific issues or innovative process if you found, in maximum 600 words.)

Field visit specific issues

1. Health: Veterinary health care centres are located in far off places. The ratio between cattle population and veterinary institution is wider resulting in inadequate health services to animals.
2. Hygiene conditions: Many cattle owners do not provide proper shelter to their cattle leaving them exposed to extreme climatic conditions. Unsanitary conditions of cattle shed and milking yards, leads to mastitis conditions.
3. Marketing and pricing: Dairy farmers are not getting remunerative price for milk supply. Due to the adaptation of extensive crossbreeding programme with Holstein, Friesian breed, the fat content of crossbreed cow's milk is on declining condition and low price is offered as the milk price is estimated on the basis of fat and solid nonfat milk content.

Innovative process: Biotechnology :- The potential of dairy biotechnology lies in the areas like 1) disease resistance livestock 2) Scientific feeding of cows, 3) Embryo transmit 4) Artificial insemination

Photographs of the field visit



Jambhik
Name & Signature
of the student

R
Dr. Rohan Dahivale
Head of the Department

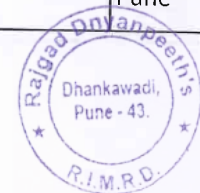




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Rajgad Institute of Management Research and Development

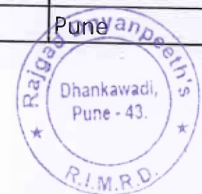
Percentage of students undertaking project work/field work/internship (Data for the latest completed academic year)
List of students undertaking field Projects / Internships in A.Y 2021-22

Sr. No.	Name of students undertaking field projects / internships	Title	Company	Location of Internship
1	Dudhagawali Madhumanjiri Purushottam	Customer perception on petrocard with special reference to BPCL smart fleet card	XEAM Venture Pvt. Ltd.	Pune
2	Ghongade Mayur Appasaheb	Study of green marketing Initiatives & green Purchase behavior	Painvi Enterprise	Pune
3	Wankhede Siddhant Dilip	A Study On Changing Trends Of Restaurent Business With Reference To Takeaway Restaurents In Dhule	Zomato	Dhule
4	Jadhav Shrutika Rajendra	A Study of Financial Analysis with the help of Ratios	ACG Associated Capsules Pvt Ltd	Shirwal
5	Kale Vaishnavi Vitthal	Study of tentative budget of production house and actual profit and loss	Ninaad flims Pvt Ltd.	Pune
6	Omkar Suraj Sawant	A study on impact of monetary policy on economic growth in India	Desk Research	
7	Raibagi Kunal Suresh	To study of credit appraisal for lending to MSME	Desk Research	
8	Samir Chandrashekhar Thool	Study of business analysis stock performance & fundamentals	Bajaj Finance Ltd.	Pune
9	Shinde Piyush Suresh	A study of GST return filing	Stalkhastic LLP	Pune
10	Vaibhav Diwakar Tidake	Study on fund flow statement	Honda kothari wheels	Pune
11	Waghmare Vishnu Maruti	Study of financial analysis and performance	HDFC bank in India	Pune
12	Danavale Shubham Shashikant	A Study on Inventory management	Kalyani Forge Ltd.	Pune
13	Bandal Sagar Krishna (SIP)	Study of the working capital management	Desk Research	
14	Hanwate Shashikant Paneri	A Financial Analysis with the help of Ratio analysis	ACG Associated Capsules Pvt Ltd	Pune
15	Takawale Darshan Gangadhar	A study of tentative budget of production house and actual profit and loss	Ninaad films pvt. Ltd.	Pune

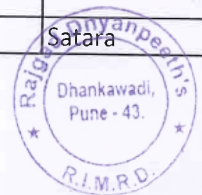


16	Badgujar Jayesh Anil	A study on impact of monetary policy on economic growth in India	Desk Research	
17	Jamdar Supriya Sanjay	To study of credit appraisal for lending to MSME	Desk Research	
18	Kalyane Gajanan Nagnath	Study of business analysis stock performance & fundamentals	Bajaj Finance Ltd.	Pune
19	Pokale Bhakti Dattatray	A study of GST return filing	Stalkhastic LLP	Pune
20	Sujit Vijaykumar Kulkarni	Study on fund flow statement	Honda kothari wheels	
21	Abhang Ruchi Mahendra	Study of financial analysis and performance	HDFC bank in India	Kalyan, Mumbai
22	Bhadane Harshada Ashok	Inventory management	Kalyani Forge Ltd.	Pune
23	Dhole Rushikesh Bhagwan	A study of various various initiative to pull customer through different marketing and sales strategies	Dheya career mentors pvt. ltd.	Pune
24	Gambhirrao Niraj Mohan	To study customer relationship management in field of automation	Desk Research	
25	Gambhirrao Rajat Mohan	A study on impact of social networking sites on hotel sector	Desk Research	
26	Ghone Vijay Gorakhanath	a study on market trends of real estate in Pune Maharashtra	Gagan properties	Pune
27	Gole Amar Ashok	A study on customer satisfaction of cornflakes with special emphasis on kellogg cornflakes	Kellogg cornflakes	Pune
28	Javiya Rohit Ashokbhai	A comparative study of brand preference of health farm nutrition and gnc nutrition	Divine Farm	Khopoli
29	Kale Raj Satish	A study of consumer behavior in real estate marketing	Pranav real-estate consultant	Pune
30	Kate Ram Subhash	A study of marketing strategies of zostel	Zostel, Kolad, Maharashtra	Pune
31	Khilare Pooja Subhash	A study of pre sales analysis for enterprise business	TATA Tele business services	Pune
32	Kurade Gaurav Rajesh	A study of consumer awareness towards the swiftnlift media & tech LLP	Swiftnlift media & tech LLP, Pune	Pune
33	Nair Pranav Anil	A study of e banking services in banking industry	Desk Research	
34	Ovhal Amol Sambhaji	Consumer perception and future potential for TATA Cars	Panchajanaya TATA Motors, Talegaon	Talegaon
35	Padwal Suraj Vasant	A study of customer satisfaction towards cremica pvt ltd.	Cremica food industries pvt ltd	New Delhi

36	Panchal Atul Ajabrao	a study of customers satisfaction on solar energy products with special reference to solarich power solution	Solarich Power solution	Pune
37	Snehal Maruti Shinde	Analysis of OPD prescription Audit	MMF ratna memorial	Pune
38	Rushikesh Rajendra Gavhane	A study on changing trends of restaurant business with reference to take away restaurents in ahemednagar	Zomato	Pune
39	Sonawale Sachin Kakaso	a study on online payment application with reference to Google pay	Vaco binary semantics, Pune	Pune
40	Torane Pratap Ramesh	A study on satisfaction level of customers	Shetkari sahkari soot girni marydit, Sangola, solapur	Solapur
41	Ubhe Ajinkya Avinash	Study of consumer buying behavior towards zomato	Zomato	Pune
42	Akshay Pralhad Jadhavar	A study of investors awareness about mutual funds in India	Vaco binary semantics, Pune	Pune
43	Bhondave Mangesh Balkrushna	To study of comparative analysis of products and services	Axis Bank	Pune
44	Choure Dipak Navnath	Financial analysis	Axis bank	Pune
45	Dalvi Mayur Pradeep	Factors Contributing to success or failures of mergers	Desk Research	
46	Deshmukh Maheshkumar Tabaji	Procurement and utilization of funds by a co-operative bank	Ahmednagar Merchants co operative bank Ltd.	Ahmednagar
47	Dhere Pranav Dinesh	Financial ratio analysis at Tata motors	Tata Motors	Pune
48	Gade Ganesh Tulshiram	A study on various Bank loan process	Desk Research	
49	Gaikwad Seema Maloji	A study on investment & capital market	Edelsweiss group	Mumbai
50	Gawade Nikita Gopal	A study of comparative car loan provided by bank and non banking financial company	Desk Research	
51	Ghatage Aarti Sanjay	A study on investment options and investors attitude towards investment to private insurance company	Bidge group solutions as under Max life insurance company , Gurugram	Gurugram
52	Godse Siddharth Sudhir	A study of fund flow statement	Bharati Airtel Company Ltd	Pune



53	Gore Sayali Santosh	Non performing assets in indian baking sector: an analytical and comparative study between public and private sector banks	Desk Research	
54	Gujar Bhoomika Rajesh	A study of goods & service tax returns	Desk Research	
55	Hingade Samadhan Tukaram	A study of financial analysis and performance of HDFC bank in India	HDFC Bank	Pune
56	Jadhav Ishwar Jitendra	A study on the performance and the growth of the regional rural banks in india	Desk Research	
57	Jadhav Neha Raju	A study on e filing of tax return income tax goods & service tax	SAHARA packaging industries	Satara
58	Jadhav Rupali Prabodh	A study of company budget	Effengut Breweries pvt. Ltd	Pune
59	Jadhavar Priyanka Shivaji	A Study On Filing Income Tax Returns	S.V.Associates	Pune
60	Kalwaghe Rutuja Rajendra	A study on ERP system MORE modular homes pvt ltd. Pune	MORE modular homes pvt ltd. Pune	Pune
61	Kamane Akash Mahesh	An analytical study of loan and advance at satara district central co operative bank	satara district central co operative bank	satara
62	Malekar Nikita Sanjay	A study of financial statement analysis	Chatrapati sambhaji maharaj sahakari pathsanstha	Pune
63	Misale Sushil Gangadhar	A fundamental analysis of SBI and ICICI in banking sectors	Desk Research	
64	Nagap Swapnil Sanjay	A study of comparative ratio analysis of top 3 NBFCs	Desk Research	
65	Pangalwar Bhagwat Hanmant	A Study of various types of loans and proceduers	Axis bank, Pandharpur	Pandharpur
66	Pawar Avadhut Anil	A study on working capital management chandan agencies Pune	Chandan Agencies Pune	Pune
67	Priyanka Ganesh Adhav	A study of risk management as and intrinsic part of individual financial planning process	Wealth maximizer , J.M. road, Pune	Pune
68	Raskar Akshada Bhausaheb	Impact of NPA	Desk Research	
69	Shinde Aditya Anil	A study of GST return filing	S.M. Sadekar & co	Satara



70	Sontakke Jayesh Dattatray	Impact of GST on Textile industries	Swasti vinayaka Synthetics Ltd.	Mumbai
71	Tapare Snehal Mangesh	A study of taxation in India	Desk Research	
72	Torkadi Sanskruti Ram	Study of accounting standards and concepts	Eternus solutions pvt. ltd.	Pune
73	Waghmare Dayanand Navnath	A Study on impact of disinvestment of Jio platform ltd on the stock market for the reliance industries ltd.	Reliance industries	Pune
74	Walke Omkar Dattatray	A study on income tax return e filling	G.M. Vaste & co proprietorship firm	Pune
75	Walke Rutuja Rahul	A study on operating procedure of tax	A.G. Dhaygude tax consultant	Pune
76	Abhang Rupali Mahendra	Impact of human resource planning on organizational performance	Brilliance international school, Kalyan	Kalyan, Mumbai
77	Aware Dattatray Ramchandra	Analyzing the employee life cycle	Fusion tech services and solutions	Pune
78	Bhosale Harshada Shivaji	A study of workers participation in management	Sonai Milk , Indapur	Indapur
79	Deshmukh Shivani Vilas	Impact of 360 degree performance appraisal techniques on performance of employee	Unitech foundry product pvt ltd, Pune	Pune
80	Kamthe Sayali Ashok	A study of employee motivation	State bank of India	Pune
81	Khamkar Poonam Ganpat	Study on perception of IT employees towards work from home	Desk Research	
82	Kumbhar Rutuja Ramchandra	A study on employee satisfaction to enhance the present working conditions	Excellence shelters	Pune
83	Nikam Dhanashri Amol	A study on job satisfaction of teachers in private school during covid pandemic	Chate public school and jr. college, Pune	Pune
84	Nikam Monika Sanjay	A study of stress management in an organization	Develop Dreamz Industries	Pune
85	Renuse Jai Ganesh	Effectiveness of recruitment and selection process	Seinunero Nirman pvt ltd.	Bhor
86	Sayali Dayanand Ughade	A study of employee skill matrix	Emerson climate technology India pvt ltd.	Pune
87	Sonawane Priya Pandurang	A study of training and development practices at corporate ladder consultants	Corporate ladder consultants	Mumbai
88	Sutar Shweta Mohan	A study of welfare measures	ISA Globai	Mumbai
89	Vijayalaxmi Anand Devadiga	A study on employees absenteeism	Hassia packaging pvt ltd.	Sanaswadi





90	Ajmire Shivani Prashant	A study of implementing logistic management system at flex	Flextronics technologies india pvt ltd	Pune
91	Atharva Sanjay Upadhye	A study of orange processing and export opportunities for Indian farmers	Desk Research	
92	Bhosale Akshay Jagdish	A Study of scope & importance of material handling at 315 work avenue	315 work avenue	Pune
93	Bhosale Tejas Jagdish	A study of telecommunication service worldwide	Sakon	Pune
94	Dere Pralhad Maruti	Demand forecasting and inventory management for axle	Desk Research	
95	Dethe Kunal Anil	A study of total quality management	P.S. Enterprises	Pune
96	Jagdale Pritam Shrimant	Study of operation management at Indian oil	Indian oil	Pune
97	Kadam Sourabh Dnyaneshwar	Inventory control & management	Desk Research	
98	Kamble Amol Balu	Supply chain management practices and supply chain performance effectiveness	Jade global software pvt ltd	Pune
99	Konde Gaurav Ananda	A study on ABC analysis of select inventory management	Hoerbiger India pvt. ltd.	Pune
100	More Shubham Vijay	A study on import export procedure and documentation	Trinity cycles india pvt. Ltd.	Pune
101	Nigade Vishal Narayan	SAP implementation at SPPPL, Pune	SPPPL ,Pune	Pune
102	Adesh Bhagwan Kamble	A study of hardware assets management	FISERW India pvt ltd. Pune	Pune
103	Bhosale Ritesh Vitthal	A study of cloud computing for big data analytics	Desk Research	
104	Chaturvedi Sushant Ravindra	Analysis of covid 19 cases using tableau	Desk Research	
105	Durga Manish Naik	A study on Data visulization using tableaul	Desk Research	
106	Kolape Vivek Ramdas	A study of financial analytics using tableau tool	Khiraar technolies pvt. ltd.	Pune
107	Mali Chintan Namdeo	A study of Amazon web services	Desk Research	
108	Nishant Suresh Patil	Google play store data analysis using python	Desk Research	
109	Shah Tanya Sanjay Kalpana	IOT technology deployment in real estate	Desk Research	
110	Shrikant Santosh Hande	A comparative study of video conferencing platforms	Geekits Techno	Pune
111	Warule Prachi Sanjay	A study of cyber security with respect to work from home culture	Desk Research	
112	Akash Prakash Yadav	Study Of Capital Budgeting Management	Parvati Engineer's	



113	Jagtap Ashwin Sunil	A study of a consumer behavior and brand promotion	SIL food India Pvt. Ltd.	Pune
114	Kumbhar Bhagyesh Chandrakant	A study of consumer behaviour to develop marketing strategy	Shree Ganesh Foods	Pune
115	Shrotri Sourabh Natwarlal	A study of various types of loan	Managlmurti Nagrik sahakari Path sanstha	Pune
116	Shinde Ramdas Sharad	A Study of Income Tyax Planning with respect to Individual Assesse	Desk Research	


Ms. Manjiri D. Kalyankar
 Criteria Head-I


Dr. Prajakta Warale
 Coordinator- IQAC
IQAC Coordinator
 Rajgad Dnyanpeeth's
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 Dhankawadi, Pune - 411 043


Dr. D. B. Bharati
 Director
Dr. D. B. Bharati
 Director
 Rajgad Dnyanpeeth's
 Rajgad Institute of Management
 Research and Development,
 Dhankawadi, Pune - 411 043



**A
Project Report
On**

"TO STUDY FINANCIAL ANALYSIS WITH THE HELP OF RATIOS "

At

"ACG ASSOCIATED CAPSULES PRIVATE LIMITED"

By

"JADHAV SHRUTIKA RAJENDRA"

**Under the Guidance of
Prof. Manjiri Kalyankar**

Submitted to

Savitribai Phule Pune University

**In Partial fulfilment of the requirement for the award of the
degree of**

M.B.A

Batch 2020-2022

Through

**Rajgad Institute of Management Research and Development
Pune - 411043**



RAJGAD DNYANPEETH'S
**RAJGAD INSTITUTE OF MANAGEMENT
RESEARCH AND DEVELOPMENT**

Affiliated to the Savitribai Phule Pune University, Recognized by DTE
Govt. of Maharashtra, Approved by AICTE, New Delhi



Mrs. Swarupa Thopte
Hon. Secretary

Mr. Sangram Thopte
Hon. Executive President
MLA, Bhore, Velha, Mulshi

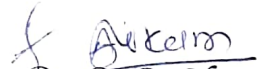
Mr. Anantrao Thopte
Hon. Founder President
Ex - Education Minister


Date: 16/08/2022

CERTIFICATE

This is to certify that Miss. Shrutika Jadhav has successfully completed the Dissertation Project work on "A Study Of Financial Analysis with the help of Ratios" under the guidance of Ms. Manjiri Kalyankar.

This Summer Internship Project work report is submitted to the Savitribai Phule Pune University in partial fulfillment of the requirements for the award of Master in Business Administration (MBA) during 2019-22.


Dr. D. B. Bharati
Director


Internal Examiner




External Examiner



15th July, 2022

TO WHOMSOEVER IT MAY CONCERN

This to certify that **Ms. Shrutika Rajendra Jadhav** from Rajgad Institute of Management, Research Development Pune has successfully completed her Internship in Finance Department where she did a study in Financial Analysis of our organization from 15th June, 2021 to 15th July, 2022.

As Part of her training, she got an overview of Finance function & during this period, we found her to be sincere and hard working.

We wish her success in all her future endeavours.

For ACG Associated Capsules Pvt. Ltd.



NIKUNJ DESAI

Manager – Admin & HR

Reg. Office:

Plot No 131, 130/A-B, M G Road, Hindustan Naka, Kandivali, Charkop, - 400067 India

Phone No: +91 227194 8400

ACG Associated Capsules Pvt. Ltd.

Factory: Gat No 322, 323 At -Shindewadi, Post Shirwal, Taluka Khandala, Dist - Satara 412801, Maharashtra

Phone No - 91 77200 8461/2/3 | Email: sales_capsules@acg-world.com

CIN U24239MH1961PTC012061 | GSTN 27AAACA4769K1ZD

A
Project Report
On
“A Study of Marketing Strategies of Zostel”
At
“Zostel, Kolad, Maharashtra ”
By
Mr. RAM SUBHASH KATE
Under the guidance of
DR. ROHAN DAHIVALE
Submitted to
Savitribai Phule Pune University
In partial fulfillment of the requirement for the award of the
degree of
M.B.A
Batch – 2020 - 2022
Through
Rajgad Institute of Management Research and Development, Pune
- 411043



Dr.(Mrs) Bhagyashri Patil
Hon. Secretary

Mr. Anantrao Thopte
Hon. Founder President
Ex - Education Minister

Date 10/01/2022

CERTIFICATE

This is to certify that Mr. Ram Subhash Kate bearing the Permanent Registration Number 2052006767 Has Successfully Completed The Project Work on "A Study of marketing Strategies of Zostel" under the guidance of Dr. Rohan P. Dahivale

This report is submitted to the Savitribai Phule Pune University in partial fulfillment of the requirements for the award of Master in Business Administration (MBA) during 2020-22.



HBharati
Dr. D. B. Bharati
Director

Rohale
24/5/22
Internal Examiner

PrDangre
24/5/2022
External Examiner



Z O S T E L

CERTIFICATE OF EXPERIENCE

This is to certify that **Ram Subhash Kate** has successfully completed his internship at Zostel Hospitality Pvt. Ltd. from 1st November 2021 to 1st January 2022, at Zostel Kolad. He wholeheartedly managed the property and created matchless travel experiences for fellow backpackers at Zostel, while also being of great help in everyday hostel operations. A traveller at heart gifted with great communication skills, he brought cheer to our hostel with his creativity, hard work, and a dedicated involvement in his responsibilities.

We're sure he'll be just as badass wherever he lands next!

Chetan Singh Chauhan

Chetan Singh Chauhan

Co-Founder

Zostel Hospitality Pvt. Ltd.
chetan@zostel.com

4th Floor, The Circle - Huda City Centre, Sector 29, Gurugram, Haryana 122001

A
Project Report
On
“A STUDY OF CONSUMER AWARENESS TOWARDS
THE SWIFTNLIFT MEDIA & TECH LLP”

At
“Swiftnlift Media & Tech LLP, Pune”

By
Mr. GAURAV RAJESH KURADE

Under the guidance of
DR. PRAJAKTA WARALE

Submitted to
Savitribai Phule Pune University
In partial fulfillment of the requirement for the award of the
degree of

M.B.A
Batch– 2020 - 2022

Through
Rajgad Institute of Management Research and Development, Pune
- 411043



Dr.(Mrs) Bhagyashri Patil
Hon. Secretary

Mr. Anantrao Thopte
Hon. Founder President
Ex - Education Minister

Date 10/12/2021

CERTIFICATE

This is to certify that Gaurav Rajesh Kurade bearing the Permanent Registration Number 2052006755 Has Successfully Completed the Project Work on "A Study of Consumer Awareness Towards the Swiftnlift Media & Tech LLP" under the guidance of Dr.Prajakta Warale.

This report is submitted to the Savitribai Phule Pune University in partial fulfillment of the requirements for the award of Master in Business Administration (MBA) during 2021-22.

P. Warale
24/5/22
Internal Examiner



D. B. Bharati
Dr. D. B. Bharati
Director

P. D. Dangre
24/5/22
External Examiner



Date: 13.12.2021

INTERNSHIP COMPLETION CERTIFICATION

This is to certify that **Mr. Gaurav Kurade**, Student of **RIMRD** (Rajgad Institute of Management and Research), Pune has successfully completed his Internship at **Swiftnlift Media and Tech Llp** in the marketing Department from 11th October 2021 to 11th December 2021.

He worked as a **Business Development Executive** intern on the following Summer Internship Project topic:

“A Study of Lead Generation process in B2B Sales for Business Development”

All necessary inputs were provided from Swiftnlift Team for the successful completion of the Internship Project.

During the Internship period, his conduct was found to be good and enthusiastic.

We wish him all Success in future endeavors.

SwiftNLift Media And Tech LLP

Regards


Authorized Signatory

Nilesh Ramdas Sabe,
Swiftnlift Media & Tech Llp

SwiftNLift Media And Tech LLP

S No 14/7, Tapodham Socy, Lane No 03, Warje, City - Pune, Maharashtra, 411058, India
Call : +91 8855850317 | theinternationalreviews@gmail.com

A
Project Report
On
“Consumer perception and future potential for TATA CARS”

At
“Panchajanya tata motors, Talegaon”

By
Amol Sambhaji Ovhal

Under the guidance of

Amol Nikam

Submitted to

Savitribai Phule Pune University

In partial fulfillment of the requirement for the award of the degree of

M.B.A

Batch – 2020 - 2022

Through



Rajgad Institute of Management Research and Development, Pune
411043



Dr. (Mrs.) Bhagyashri Patil
Hon. Secretary

Mr. Anantrao Thopte
Hon. Founder President
Ex. Education Minister

Date 24/04/2022

CERTIFICATE

This is to certify that **Ovhal Amol Sambhaji** bearing the Permanent Registration number **2052006802** Has successfully completed the project work on "**Consumer Perception And Future Potential for TATA Cars**" under the guidance of Dr. Amol Nikam.

This report is submitted to the Savitribai Phule Pune University in partial fulfilment of the requirements for the award of **Master in Business Administration (MBA)** during 2021-22

Dr. D. B. Bharti

24/5/22
Internal Examiner



Director
24/5/22
External Examiner

PANCHAJANYA TATA MOTORS PVT. LTD

Registered office: 206, Chadha Mansion Pimpri Pune 411018

TATA MOTORS

CIN NO: U45202PN2002PTC016735

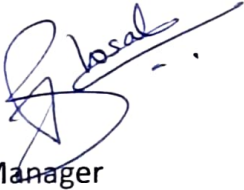
Date: / / 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Mr. Amol Ovhall** has completed his project work on the topic **Consumer perception and future potential for TATA cars**. During the period from 11 October 2021 to 11 December 2021.

He has been sincere, hardworking and punctual in his work.

We wish him all the best for success in future endeavours.



Manager

Panchajanya Tata Motors,



A
Project Report
On
**“A Study on Job Satisfaction of Teachers in Private School during COVID
Pandemic”**

At
“CHATE PUBLIC SCHOOL AND JR.COLLEGE”

By
Ms. Dhanashri Nikam

Under the guidance of
Ms. Manjiri Kalyankar

Submitted to

Savitribai Phule Pune University

In partial fulfillment of the requirement for the award of the degree of

M.B.A

Batch – 2020 - 2022

Through

Rajgad Institute of Management Research and Development, Pune - 411043



Dr.(Mrs.) Bhagyashri Patil
Hon. Secretary

Mr. Anantrao Thopte
Hon. Founder President
Ex - Education Minister

Date 25/04/2022

CERTIFICATE

This is to certify that Ms.Dhanashri A Nikam bearing the Permanent Registration Number 2052006776 Has Successfully Completed the Project Work on "A Study on Job Satisfaction of Teachers in Private School During Covid Pandemic" under the guidance of Ms. Manjiri D Kalyankar

This report is submitted to the Savitribai Phule Pune University in partial fulfillment of the requirements for the award of Master in Business Administration (MBA) during 2021-22.



Dr. D. B. Bharati
Dr. D. B. Bharati
Director

Internal Examiner
Internal Examiner

External Examiner
External Examiner



Ninaidevi Shikshan Sanstha's Pune
Chate Public School & Jr. College

Dhankawadi Pune - 43. Phone : 020-24362459, Mob. : 8657070707

Email : fchateschool02@gmail.com

Pri - 2/SFS/2016/20130 DEO Pune Division Pune-1 30-09-2016

SSC INDEX - 11.15.224

UDISE No : 27251601027

Ref.

Date : 03/01/2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. Dhanashri Amol Nikam** has completed her project work on the topic "**A Study on Job Satisfaction of Teachers in Private School during COVID Pandemic**" during the period from 28 October 2021 to 28 December 2021.

She has been sincere, hardworking and punctual in her work.

We wish her success in future endeavors.

m.v.kale
PRINCIPAL

Chate Public School & Jr. College
Dhankawadi, Pune-411043

**PARTICIPATIVE LEARNING
INITIATIVES**



RajgadDnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

Approved by AICTE, Recognized by DTE (Govt. of Maharashtra),
Affiliated to SavitribaiPhule Pune University

Date: 09/07/2022

NOTICE

MBA 1st and 2nd year students are hereby informed that, our institute has decided to organise a presentation competition as per the detail given below:

Date: 17 July 2022

Time: 10:00 am To 4:30 pm.

Venue: Seminar Hall

Presentation Topics:

1. Health Vs Money
2. Women Entrepreneurship
3. Gender Equity
4. Impact of Covid-19 on Worlds Economy\
5. Power of Unity
6. Terrorism & Religion
7. Secret of Healthy Life

Dr. D. B. Bharati

Director

Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune -43

Approved by AICTE, Recognized by DTE (Govt. of Maharashtra), Affiliated to Savitribai Phule Pune University

Date: 01/08/2022

NOTICE

All MBA 1st and MBA 2nd students are hereby informed that, the Rajgad Institute of Management Research & Development Pune is organizing a Group Discussion Competition on **06 August 2022**. Interested students can give their names to event coordinator.

Timing: 11am to 4 pm

Venue: Board Room

Group Discussion Points are follows:

1. Gender Equity
2. E-Learning: A Substitute for Classroom Learning?
3. Education System of India
4. Lessons for the world from COVID-19 pandemic
5. Digital Detox
6. Globalization – Effects on India
7. Freedom: Is It a Myth?

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune -43

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Photos



Dr. D. B. Bharati

Dr. D. B. Bharati

Director

**Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43**





Rajgad Institute of Management Research & Development Dhankawadi, Pune 43

GROUP DISCUSSION COMPETITION

Name Of Coordinator: *Mrs. Madhueli S. Kakade.*

Date: *06/08/2022*

Venue: Class No. 1

No. of Students per	Name of the Students	Group Discussion Topic	Marks <u>50</u>
GROUP NO. 1			
1	Deshmukh Mangesh Gajananrao	<i>Education Systems of India.</i>	40
2	Deshmukh Mayur Manisng		
3	Deshmukh Monali Suresh		
4	Dhane Abhishek Rajendra		
5	Dhok Sagar Dattatray		
GROUP NO. 2			
1	Ghuge Kirtika Nanabhau	<i>Gender Equity</i>	38
2	Girame Omkar Rajendra		
3	Gohad Vrushabh Hemant		
4	Holkar Kajal Vijay		
5	Ijare Abhinay Suresh		
GROUP NO. 3			
1	Kshirsagar Monali Hanmant	<i>E-Learning: A substitute for classroom learning</i>	35
2	Kumbhar Aniket Santosh		
3	Lawankar Prajyot Aoudhutrao		
4	Lende Bharat Dadabhau		
5	Leve Mayur Ram		
GROUP NO. 4			



1	Mulik Saurabh Chandrakant	Education Systems of India.	41
2	Nagpure Ruchika Laxman		
3	Neve Jignesh Prakash		
4	Pabale Shrutika Sanjay		
5	Padale Rohan Namdev		
GROUP NO. 5			
1	Tupe Shubham Sanjay	Lessons for the world from COVID-19 pandemic.	39
2	Varade Aniket Ravindra		
3	Virkar Rahul Manoj		
4	Waghmare Shraddha Marotrao		
5	Wakode Pratiksha Kailas		
GROUP NO. 6			
1	Chintawar Ankush Shrikant	Digital Detox.	40
2	Choure Dipak Navnath		
3	Dalvi Mayur Pradeep		
4	Danavale Shubham Shashikant		
5	Darphale Pradip Baburao		
GROUP NO. 6			
1	Gore Sayali Santosh	Globalization - Effects on India.	42
2	Gujar Bhoomika Rajesh		
3	Hanawate Paneri Shashikant		
4	Hande Shrikant Santosh		
5	Hingade Samadhan Tukaram		
GROUP NO. 7			
1	Misale Sushil Gangadhar	Freedom : Is it a Myth	40
2	More Shubham Vijay		
3	Musale Vaibhav Shankar		
4	Nagap Swapnil Sanjay		
5	Naik Durga Manish		
GROUP NO. 8			
1	Nikam Dhanashri Amol		
2	Nikam Monika Sanjay		
3	Ovhal Amol Sambhaji		



4	Padwal Suraj Vasant	Gender equity	40
5	Panchal Atul Ajabrao		
GROUP NO. 9			
1	Raibagi Kunal Suresh	Lessons for the world from COVID-19 pandemic.	42
2	Raskar Akshada Bhausaheb		
3	Renuse Jai Ganesh		
4	Sawant Omkar Suraj		
5	Shah Tanya Sanjay		
GROUP NO. 10			
1	Waghmare Dayanand Navnath	Globalization :- Effects on India	40
2	Waghmare Vishnu Maruti		
3	Walke Omkar Dattatray		
4	Walke Rutuja Rahul		
5	Warule Prachi Sanjay		


Signature of Co-ordinator





Rajgad Institute of Management Research & Development Dhankawadi, Pune 43

PRESENTATION COMPETITION

Name Of Coordinator: Ms. Namrata Kamble

Date: 17 July 2022.

SR NO	Name of the Students	Confidance during Presentation	Communication	Content knowledge	Overall Performance	Total Marks
		15	15	10	10	50
1	Adhav Priyanka Ganesh	10	10	10	10	34
2	Bhingare Rameshwar madhukar.	10	10	10	10	31
3	Bhondave Mangesh Balkrushna	10	10	10	10	35
4	Budgude Sangram Vitthal .	10	10	10	10	39
5	Chintawar Ankush S	10	10	10	10	30
6	Choure Dipak Navnath	10	10	10	10	32
7	Darphale Pradip Baburao .	10	10	10	10	34
8	Deshmukh Maheshkumar .	10	10	10	10	35
9	Dhere Pranav Dinesh	10	10	10	10	32
10	Gaikwad Seema Maloji	10	10	10	10	30
11	Gawade Nikita Gopal	10	10	10	10	27
12	Godse Siddharth	10	10	10	10	34
13	Jamdar Supriya Sanjay	10	10	10	10	34
14	Jedhe Ajay Govind	10	10	10	10	35
15	Kale Vaishnavi .	10	10	10	10	34
16	Kalwaghe Rutuja Rajendra .	10	10	10	10	31
17	Tidake Vaibhav	10	10	10	10	35
18	Torkadi Sanskruti Ram	10	10	10	10	36



19	Waghmare Dayanand	15	15	10	10
20	Waghmare Vishnu	10	10	10	10
21	Walke Omkar	10	10	10	10
22	Walke Rutuja Rahul	10	10	10	10
23	Abhang Rupali Mahendra	10	10	10	10
24	Aware Dattatray Ramchandra	10	10	10	10
25	Bhosale Harshada Shivaji	10	10	10	10
26	Deshmukh Shivani	10	10	10	10
27	Devadiga Vijayalaxmi Anand	10	10	10	10
28	Gawade Machindra Popat	10	10	10	10
29	Kamthe Sayali	10	10	10	10
30	Khamkar Poonam Ganpat	10	10	10	10
31	Konde Gaurav Ananda	10	10	10	10
32	More Shubham vijay	10	10	10	10
33	Nigade Vishal Narayan	10	10	10	10
34	Shinde Snehal	10	10	10	10
35	Tathe Tushar Laxman	10	10	10	10
36	Upadhye Atharva	10	10	10	10
37	Malusare Tejas	10	10	10	10
38	Khandare Vijay Namdeorao	10	10	10	10
39	Khot Sammed Tirthraj	10	10	10	10
40	Kindre Aishwarya Arun	10	10	10	10
41	Kokare Shivani Dattatray	10	10	10	10
42	Leve Mayur Ram	10	10	10	10
43	Leve Yogesh Madhukar	10	10	10	10
44	Lohiya Prathamesh Purushottam	10	10	10	10
45	Lohkare Akash Laxman	10	10	10	10
46	Mohol Madhura Sunil	10	10	10	10
47	More Amar Sanjay	10	10	10	10
48	Mortale Ankita Balaji	10	10	10	10
49	Mule Shubham Pandit	10	10	10	10
50	Muley Chaitali Ramesh	10	10	10	10
51	Mulik Saurabh Chandrakant	10	10	10	10



		15	15	10	10	
52	Patel Deepak	11	09	09	09	38
53	Patil Chandrakant Mahesh	09	09	09	09	35
54	Patil Eknath Ashok	09	09	09	09	32
55	Patil Sayali Sudhakar	09	09	09	09	33
56	Patil Suraj Rajendra	09	09	09	09	31
57	Patne Shashikant Sayaji	09	09	09	09	32
58	Pawar Sameer Vivek	09	09	09	09	34
59	Pawar Sanket Rajkumar	09	09	09	09	37
60	Thite Jayashree Dinkar	09	09	09	09	37
61	Thopte Shraddha Ganesh	09	09	09	09	38
62	Tiwari Varad Rajkumar	09	09	09	09	32
63	Tupe Shubham Sanjay	09	09	09	09	31
64	Varade Aniket Ravindra	09	09	09	09	31
65	Virkar Rahul Manoj	09	09	09	09	33
66	Waghmare Shraddha Marotrao	09	09	09	09	30
67	Warthey Pratiksha Yashpal	09	09	09	09	30
68	Zunjur Deepali Uddhav	09	09	09	09	34
69	Zurange Ashwini Madhukar	09	09	09	09	36
70	Rupanwar Trupti Ajinath	09	09	09	09	40


Signature of Co-ordinator

Dr. D.B. Bharati
Director
Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
ajgad Institute of Management
Research and Development,
Dhankawadi, Pune - 411 043





Rajgad Dnyanpeeth's
**Rajgad Institute of Management
Research & Development, Pune-43**
Approved by AICTE, Recognized by DTE (Govt. of Maharashtra),
Affiliated to Savitribai Phule Pune University

Date: 6/07/2022

Notice

Webinar on Salesforce for Masters of Business Administrators

All the students and faculty members are hereby inform that we are going to Conduct Webinar on Salesforce for Masters of Business Administrators on 9th July 2022.

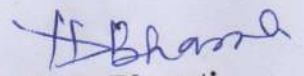
All students are requested to attend the Programme

Webinar will be conducted online as per the following schedule:

Date : July 9, 2022
Time : 11:00 a.m. onwards
Software : Google Meet

All students are requested to **join the program at 10:50 A.M.** to avoid technical glitches and issues and to start the program in time. The link of the program is given below.

<http://meet.google.com/acq-jkzc-gsy>


Dr. D. B. Bharati
Director



Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

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Affiliated to Savitribai Phule Pune University

Activity Report

Webinar on Salesforce for Masters of Business Administrators

Academic Year – 2022-23

Dnyaneshwar Aghav
Technical Architect @ Accenture Singapore
16x Certified Professional
Trained 1500+ Students and
Professionals on Salesforce.com
Twitter: @cloudgyani

Introduction to Salesforce.com
world's #1 Cloud Computing
Platform for scalable Application
Development.

Pune, Maharashtra, India
32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi,
Pune, Maharashtra 411043, India
Lat 18.464295°
Long 73.855302°
09/07/22 11:17 AM

Name of Programme	Webinar on Salesforce
Day and Date	Saturday, 09/07/2022
Time	11.00 am to 12.30 pm
Venue	Google Meet Software
Name of Resource Persons	Mr. Dnyaneshwar Aghav (Technical Architect @ Accenture Singapore)
Name of Cell	Business Analytics House
Name of Coordinator	Dr. Amol Nikam



Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

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Webinar on Salesforce for Masters of Business Administrators

Objectives of Programme:

- To understand about salesforce platform applications.
- to learn how to Configure Salesforce to collect, analyze, and retrieve vital customer information
- To learn about introduction to salesforce platform-world # 1Cloud Platform for sales

Description of Programme:

The webinar on Salesforce for Masters of Business Administrators was organized by RIMRD on 9th July 2022. The purpose of the webinar was to understand about Salesforce Certification & how its work in various IT and management industries. As part of the training, a candidate will understand how to acclimate your application, including page layouts, fields, tabs, and business processes. Salesforce Certification Course is the most demanded certification in the arena of IT Management. It has the most comprehensive and diverse Salesforce Environments.

Why Salesforce Training is necessary?

Salesforce Certification Training Course is the most demanded certification in the arena of IT Management

Will learn how to Configure Salesforce to collect, analyze, and retrieve vital customer information

It has the most comprehensive and diverse Salesforce Environments

Mr. Dnyaneshwar Aghaw, Senior Salesforce technical Architect at Accenture Singapore was the resource person for this webinar. He explained about Cybernation, application including page layouts, fields, tabs, and business processes, Design a Cost-Efficient system, create high-value reports and dashboards, and set up workflow cybernation. He spoke about Salesforce



Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

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Administrator Exam (ADM 201), the Platform App Builder (CRT 403) Certification Exam and how Salesforce is one of the most popular cloud-based customer relationship management (CRM) tools. Also he highlighted how the adoption of Salesforce in companies around the world is increasing; the demand for Salesforce administrators has also increased

Head of the Department Dr. Rohan Dahivale proposed vote of thanks.

Outcomes of the event:

- Students understood the importance Salesforce Certification
- Students understood how demand for Salesforce administrators has also increased in the companies around the world
- Total 78 students and 8 teaching staff were present for this Webinar

Dr. Amol Nikam
Event Coordinator

Dr. Prajakta Warale
Coordinator-IQAC

Dr. Rohan Dahivale
HOD

Dr. D. B. Bharati
Director

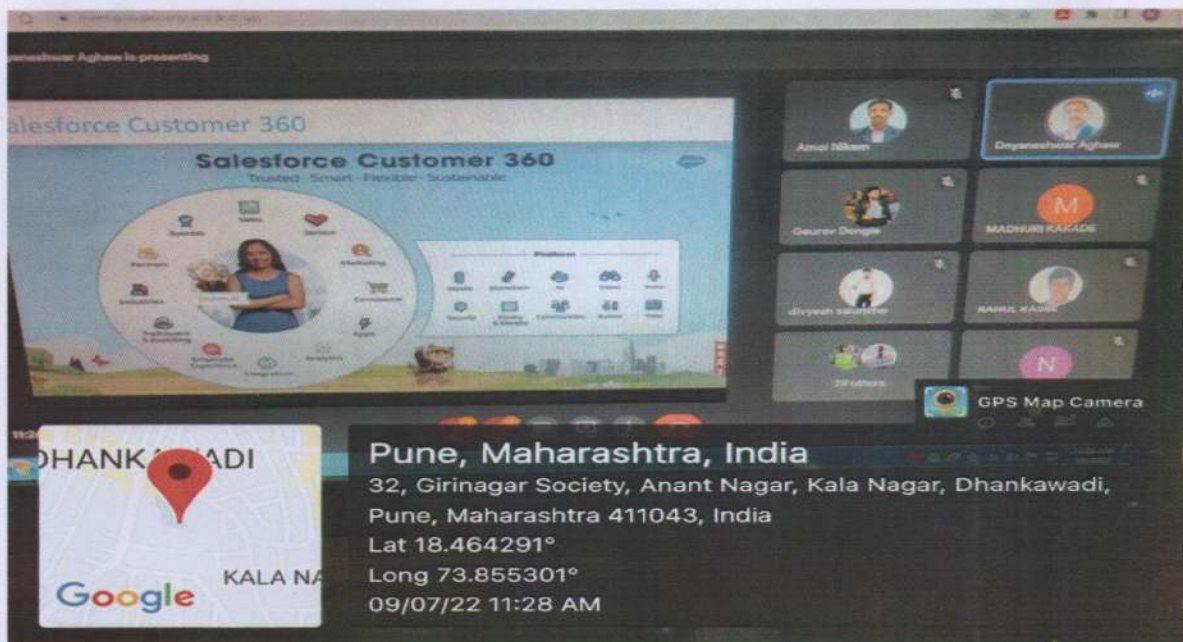
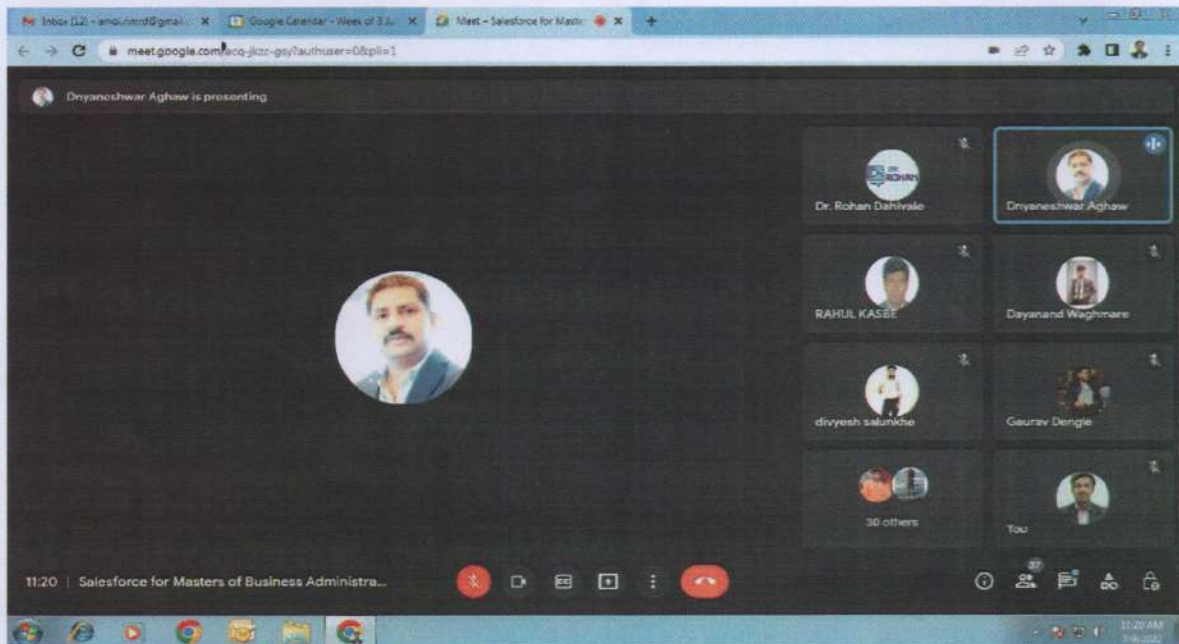


Rajgad Dnyanpeeth's

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Affiliated to Savitribai Phule Pune University

Photographs or Screenshots





Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

Approved by AICTE, Recognized by DTE (Govt. of Maharashtra),
Affiliated to Savitribai Phule Pune University

The screenshot shows a Google Meet interface. The main presentation slide is titled "We are in Fourth Industrial Revolution" and "The Fourth Industrial Revolution". It features a diagram with four stages: Steam (1700s), Electricity (1800s), Computing (1990s), and Intelligence (Today). The slide also includes a "GPS Map Camera" widget showing a map of Dhankawadi, Pune, Maharashtra, India, with coordinates and a timestamp of 09/07/22 11:21 AM. A grid of participant avatars is visible on the right side of the screen.

Dnyaneshwar Aghave is presenting

We are in Fourth Industrial Revolution

The Fourth Industrial Revolution

Steam 1700s

Electricity 1800s

Computing 1990s

Intelligence Today

Amol Nikam

Dnyaneshwar Aghave

Gaurav Dangle

Pratap Torane

divyesh salunke

RAHUL KASBE

30 others

You

GPS Map Camera

DHANKAWADI

Pune, Maharashtra, India

32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi,
Pune, Maharashtra 411043, India

Lat 18.464296°

Long 73.855305°

09/07/22 11:21 AM

KALA NA

Google



Rajgad Dnyanpeeth's

Rajgad Institute of Management Research & Development, Pune-43

Approved by AICTE, Recognized by DTE (Govt. of Maharashtra),
Affiliated to Savitribai Phule Pune University

11:30

86%

About this call

People

Information

Share joining information

Search for someone in this call

In call

- Ajinkya Ubhe (You)
- Amol Nikam
Meeting host
- Akash Lohakare
- Akash Sawant
- Akshay Garud
- Amol
- Ankita Mortale
- atharva upadhye
- Chintan Mali
- Dayanand Waghmare
- divyesh salunkhe
- Dnyaneshwar Aghaw (Pre...)
- Dnyaneshwar Aghaw
- Dr. Amol Nikam
- Dr. Rohan Dahivale
- MADHURI KAKADE
- Manjiri Kalyankar

atharva upadhye joined

Amol Nikam

Dr. Amol Nikam
Event Coordinator

Prajakta Warale

Dr. Prajakta Warale
Coordinator-IQAC

Rohan Dahivale

Dr. Rohan Dahivale
HOD

D. B. Bharati

Dr. D. B. Bharati
Director

PROBLEM SOLVING METHODOLOGIES

Assignment No. 2

Case Study (Total Marks 25)

In China, total infections have hit 44,653, including 2,015 new confirmed cases. The number of deaths on the mainland rose to 1,113 by the end of Tuesday. While the human aspect of this outbreak is clearly the biggest story, the virus is causing major disruptions in global supply chains as well.

Coronavirus and Automotive Parts

When it comes to the automotive industry, on average it takes 30,000 parts to make a finished automobile. Due to the virus, production facilities have already indicated that they will have lower than normal parts volumes. This has left companies scrambling to make contingency plans. Inventories for most of these automotive parts are managed on a lean just-in-time basis. This means that, on average, companies have anywhere between two and twelve weeks of buffer inventory on-hand for automotive parts. As production volumes are decreasing, this has the potential to cause quite the global shortage of parts. The buffer inventory will only last so long, and once the pre-holiday supply runs dry, the industry is going to be in serious trouble.

“Most OEMs single source components for new vehicles and China is a large supplier of those. Thus, there is exposed risk. The automotive industry has been going through a ‘regionalization’ trend for the last 5 to 8 years with major hubs emerging in Mexico (for the North America market), Eastern Europe (including Poland, Romania, Slovakia, Czech Rep), Morocco, and China. Even so, there is a ripple effect in other parts of the world.

For example, Hyundai is one of the first automotive companies announcing closures outside of China, at its South Korean factories; France’s Renault also announced a shutdown in its South Korea facilities. Fiat Chrysler warned it may need to halt production in one of its European plants due to a shortage of parts. While we have talked a lot about the manufacturers themselves, the impact on the supplier base is significant as well.”

Read & Solve the given case study & write answers to the questions

(25 Marks)

1. How worldwide supply chain distribution is impacted due to China?
2. What should be done to improve in supply chain management in such cases?

Q1. How worldwide supply chain distribution is impacted due to china?

→ Worldwide supply chain distribution is impacted due to china because on an average 30,000 parts of automobile manufactured in china. Due to the corona virus, production facilities get affected. What ever parts are manufacture cannot be supply and manufacture in due time due to lockdown in many cities and isolation of many people.

While the human aspect of this outbreak is clearly the biggest story, the virus is causing major disruptions in global supply chain as well. U.S. automotive industry has been on a trend towards greater manufacturing capacity and sourcing domestically or from Mexico. The delay in production in china caused by the corona virus will ultimately have impact on plants in the U.S. as well once buffer inventory gets consumed. Most plants in china are almost certain to be operating at significantly reduced levels post-holiday, the ripple effect on U.S. based plants halted after few weeks of virus infection.

Due to coronavirus production volume are decreased. It created global shortage of parts, because transportation facilities are also gets affected due to corona. This effect of supply chain distribution observe in china as well as Mexico, Eastern Europe, Morocco, Even the ripple effect observe in other parts of the world. Many automotive companies announced closures of their units due to supply chain distribution gets affected due to corona virus in china.

Q.2. What should be done to improve Supply chain Management in such cases?

→ China's dominant role as the "world's factory" means that any disruption puts global supply chains at risk. So many automotive factories decided to start production of different parts out of China. *For companies that operated in China and other impacted countries steps may include:

- 1) Educate employees on COVID-19 symptoms and prevention
2. Reinforce screening protocols
3. prepare for increased absenteeism.
- 4) Restrict non-essential travel and promote flexible working arrangements
- 5) prepare succession plans for key executive positions
- 6) Focus on cash flow.
- 7) Enhance focus on labor planning
- 8) Focus on Tier 1 Supplier risk
- 9) Illuminate the extended supply network
- 10) Understand the active alternate sources of supply.
- 11) Update inventory policy and planning parameters.
- 12) Enhance inbound materials visibility.
- 13) prepare for plant closures.
- 14) Focus on production outbound ability.
- 15) Conduct global scenario planning.

*For companies that sell products/parts from China :-

- 1) Understand the demand impact specific to your business.
- 2) Confirm short-term demand-supply synchronization strategy.
- 3) Prepare for potential channel shifts.
- 4) Evaluate alternative inbound logistics options.
- 5) Open channels of communication with key customers.
- 6) Prepare for the rebound
- 7) Conduct global scenario planning. These are the measures can be taken to improve supply chain management.



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Webinar On Introduction to GST

Academic Year – 2021-2022

Name of Programme	Introduction to GST
Day and Date	28 th Oct 2021 at 11am
Platform	Google meet
Name of Resource Persons	Dr.Smita Pande (Asst. Professor at Husurpaga Institute.)
Name of House	Finance House
Name of Coordinator	Mrs. Pooja Waghmare.


Dr. Prajakta Warale
IQAC Coordinator
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Dr. D.B. Bharati
Chairman-IQAC
Director
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Introduction to GST

Objective of Programme:

- To enable the students to learn the concepts of GST.
- To understand the importance of indirect taxes (GST) .

Description of Programme:

GST aims to replace all indirect levied on goods and services by the Indian Central and State governments. GST would subsume with a single comprehensive tax, bringing it all under a single umbrella, eliminating the cascading effect of taxes on the production and distribution prices of goods and services, to get knowledge about GST among students.

Rajgad Institute of Management Research and Development had organized a online Webinar on '**Introduction to GST**' on **28th October 2021**. Objective of the session was to make students aware about concept of GST & importance of GST. Guest Dr.Smita Pande has given very informative information about GST. She also explained basic concept of GST and how it's applicable in any business sector. She also explained different indirect taxes and how it is applied. The session concluded with a vote of thanks proposed by Ms.Madhuri Kakade.

Outcome:

- The programme helped in creating awareness about GST among students.
- Students got information about GST and its importance.


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Dr. D.B. Bharati
Chairman-IQAC
Director
Rajgad Dnyanpeeth's
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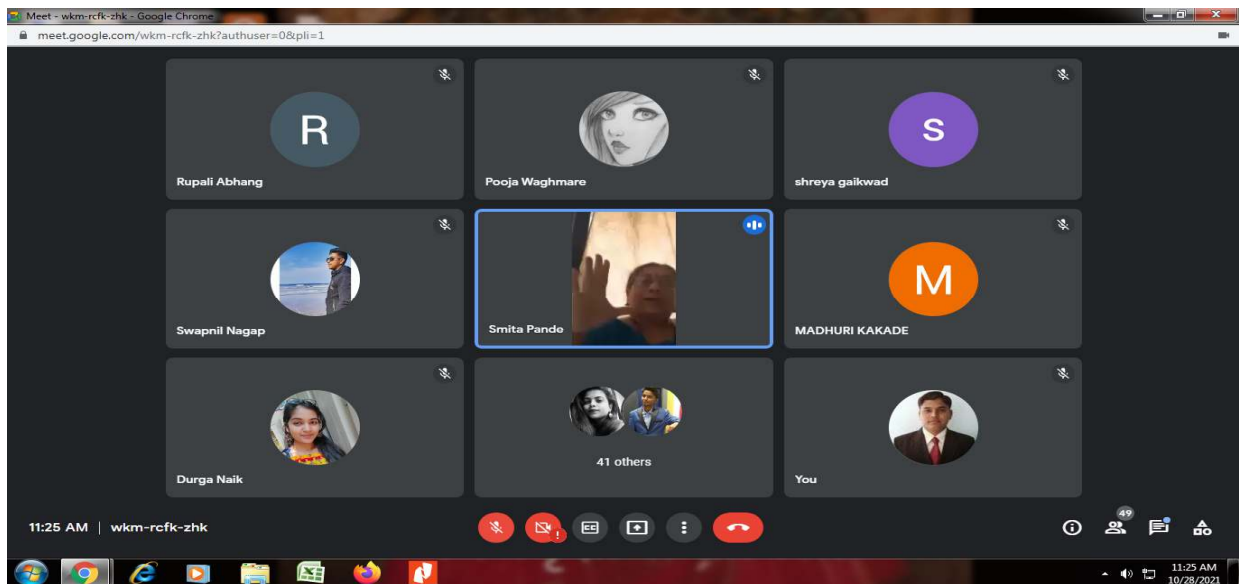
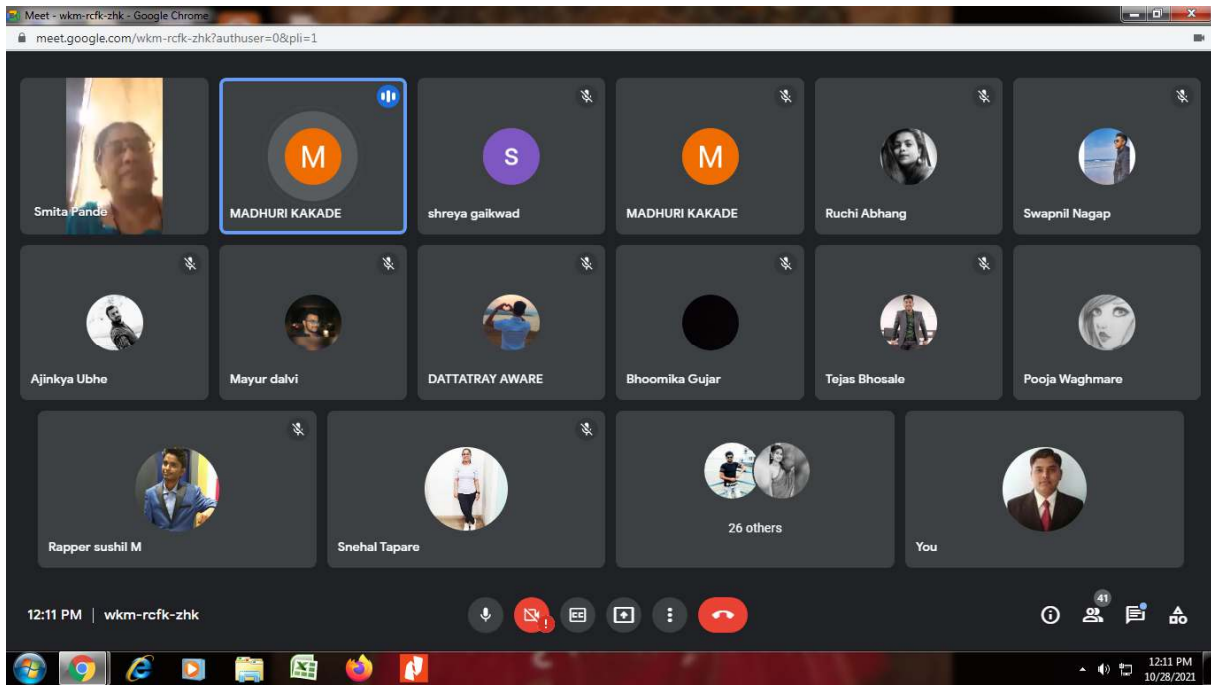


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Glimpses of Webinar (Introduction to GST)

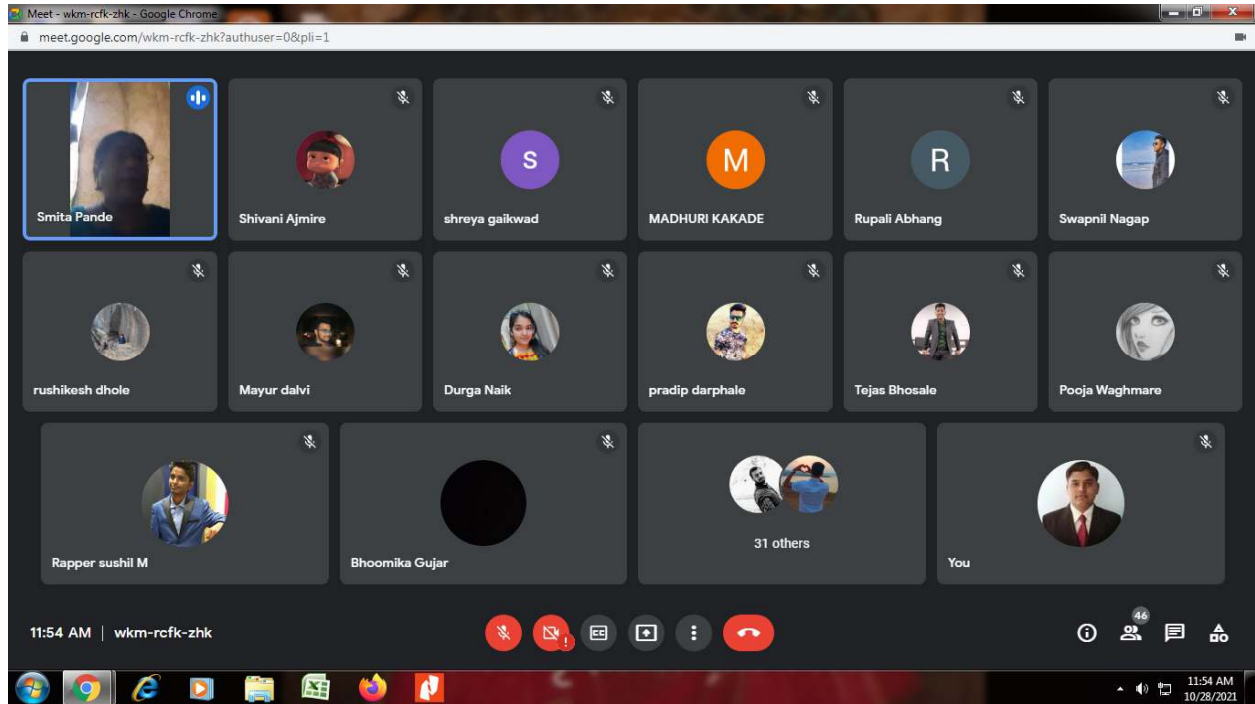




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Prajakta Warale
Dr. Prajakta Warale
IQAC Coordinator
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development,
Dhankawadi, Pune - 411 043.



H. B. Bharati
Dr. D. B. Bharati
Chairman-IQAC
Director
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ICT ENABLED TEACHING AND LEARNING



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Subscription to e-Resources

Sr.No.	Details of Membership and Subscription
1	Contact Details of e-Resources
2	Screenshots
3	Invoices/Letters Related to Membership and e-Resources such as EBSCO JGATE Delnet Jaykar British Council Library





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Details of Membership and Subscription

Details of memberships	Details of subscriptions	Name of service subscribed to	No of e-resources with full text access	Validity period	Usage report from the service provider	Whether remote access provided ? (Yes / No)
EBSCO	Yearly	Shanti Epari Department Library Account Executive EBSCO Information Services India Pvt. Ltd. 301-303. Ansal Chamber-II 6 Bhikaji Cama Place New Delhi-110066. India (91-11)26198966/67/68(L)	11325	Feb 2021 to Jan 2022	Yes	Yes
J-GATE	Yearly	Priyanka Puranik Commercial Coordinator Informatics Publishing Ltd No 194, R V Road, Basavanagudi, Bangalore - 560004, India www.informaticsglobal.co m +91 80 40387777 ext: 1024	77,194	Aug 2021 to Aug 2022	Yes	Yes
DELNET	Yearly	Developing library network New Delhi-110070 Email: hkkaul@gmail.com Phone. No.(011)-26742222	90 Lakh	Dec 2021 to Dec 2022	Yes	Yes
Registration of NDL (National Digital library)	Open source Lifetime	National Digital Library of India	17,607,6 17 items hosted in India	Lifetime	NO	Yes
Jayakar Library	Yearly	Jayakar Knowledge Resource Centre, SPPU		Annual	Yes	No
British Library	Yearly	British Council		Annual	Yes	No





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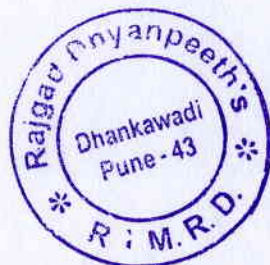
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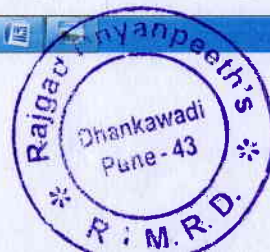


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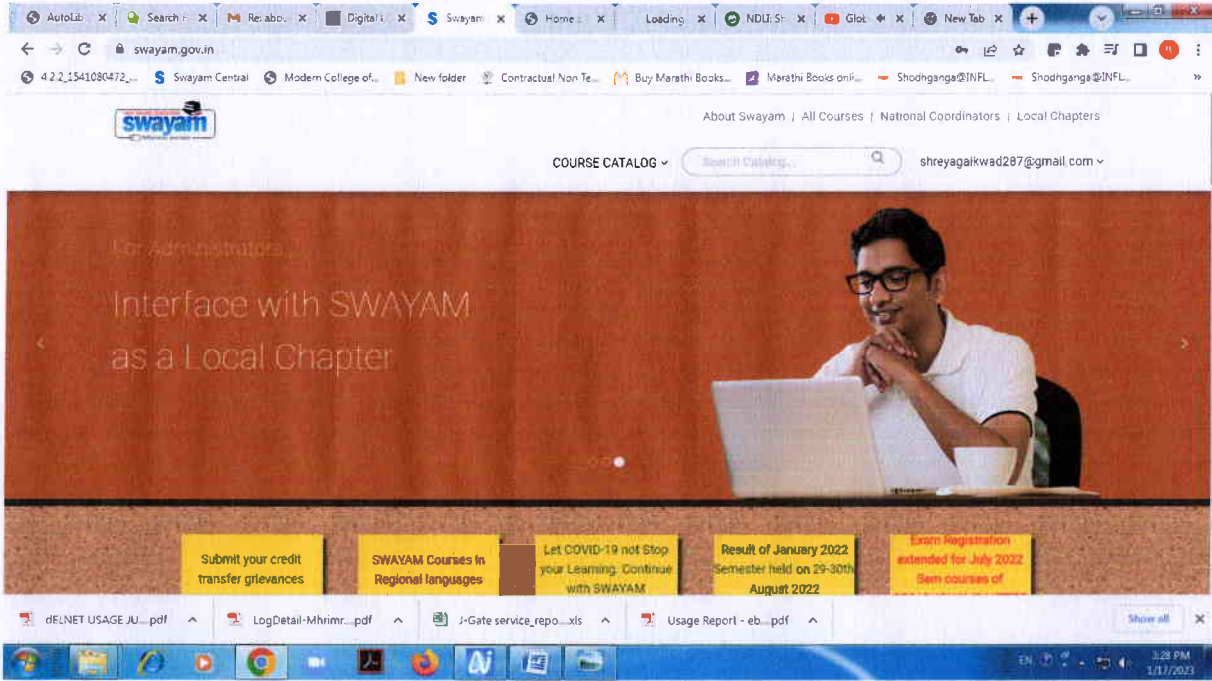




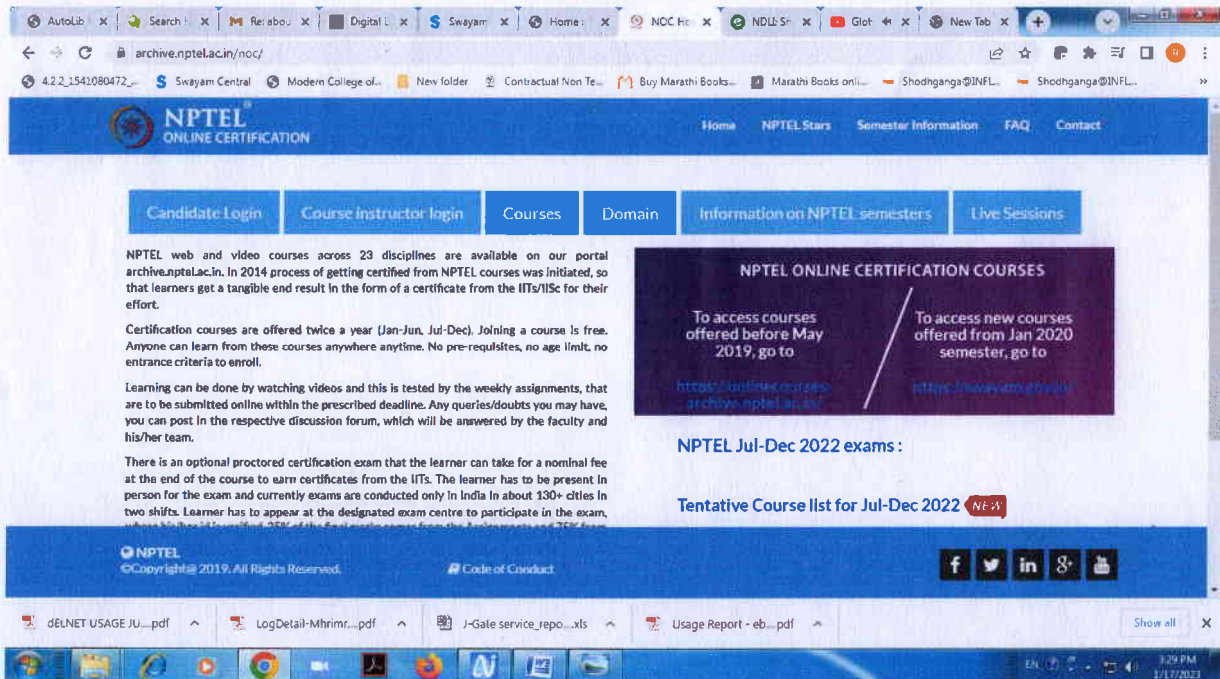
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Local chapter Remote Login: <https://nptel.ac.in/LocalChapter/>

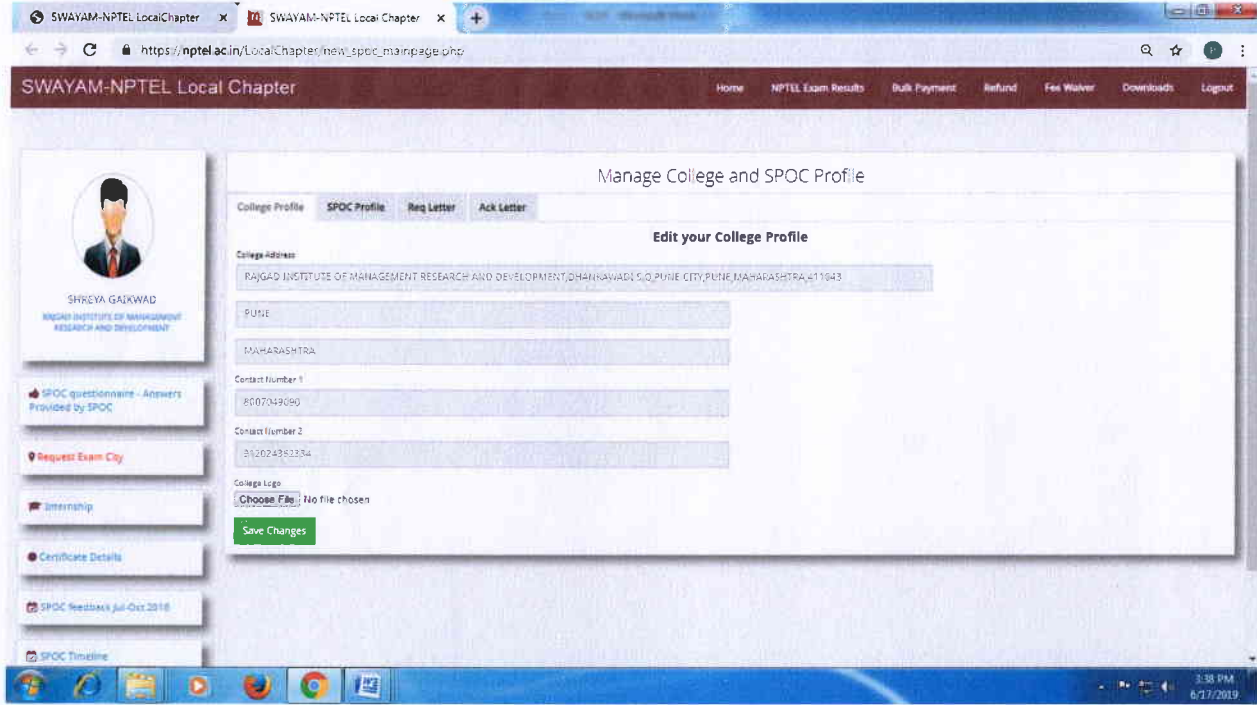




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Mrs. Shreya Gaikwad
Librarian

Dr. D. B. Bharati
Director
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NOTICE

Date: 1/09/2021

All the students of MBA 1st and 2nd year are hereby informed that institute has organized a Training program on MS Excel to enhance technical skills of the students and help student to make expertise in MS Excel.

The sessions is organized on 02/09/2021 at 11pm in Computer Lab.

Ms. Pooja Waghmare

Coordinator

Dr. Prajakta Warale

Coordinator -IQAC

IQAC Coordinator
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11 5 8

Dr. Rohan Dahivale

HOD

Dr. D. B. Bharati

Dr. D. B. Bharati

Director
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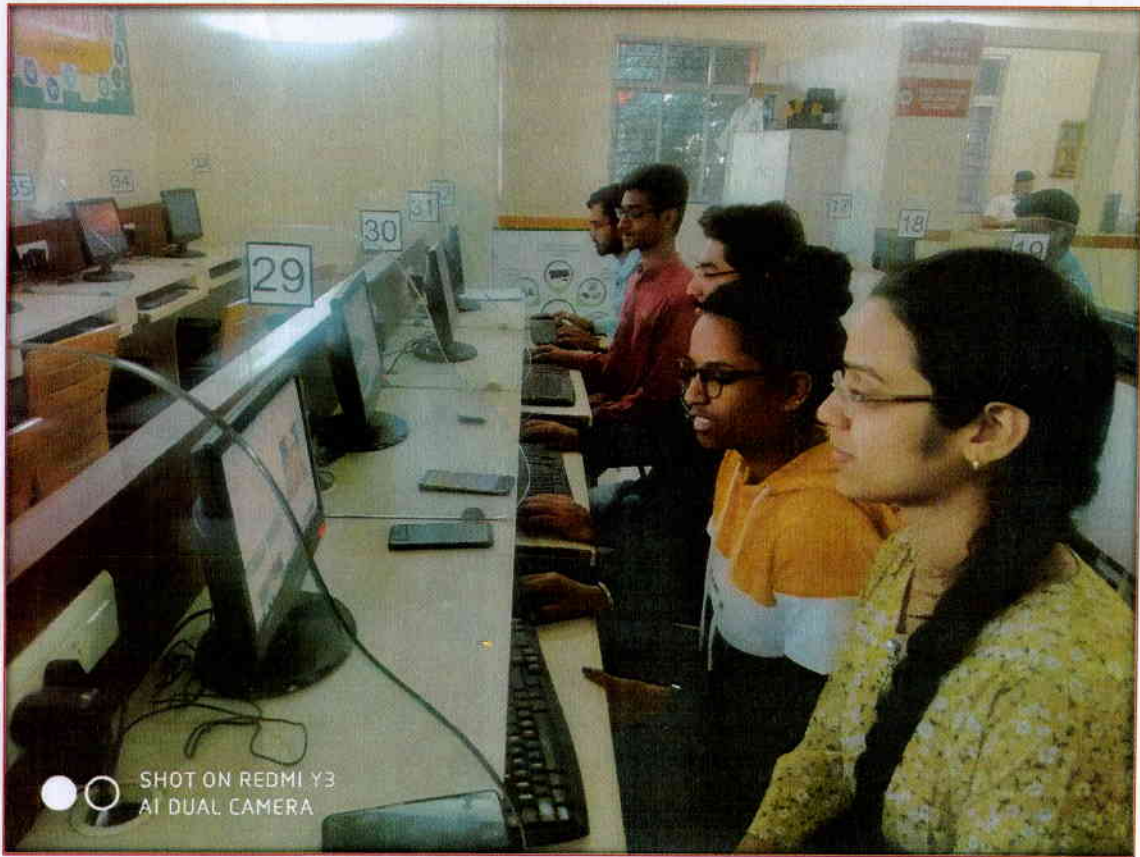
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Activity Report

Academic Year: 2021-22



Name of Programme	Training Programme on MS Excel
Day & Date	13 April 2022
Name of Resource Person	Dr.PrajaktaWarale
Venue	Computer Lab
Name of Cell	Business Analytics House
Name of Coordinator	Mrs. PoojaWaghmare





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Objectives of Programme:

- To examine spreadsheet concepts and explore the Microsoft Office Excel environment.
- To learn how to use functions and formulas.
- To learn how to create, open and view a workbook.

Description of Programme:

Excel is a spreadsheet software application used to store, organize, and analyze data. Excel is a powerful tool that has become entrenched in business processes worldwide—whether for analyzing stocks or issuers, budgeting, or organizing client sales lists. Microsoft Excel is a spreadsheet application used to manipulate stored data. Finance and accounting professionals choose Excel for its complex analytical and computing features. Microsoft Excel enables users to identify trends and organize and sort data into meaningful categories.

Excel also performs Human Resources functions, such as sorting worked hours and organizing employee profiles and expenses, which help businesses better understand the structure and activities of their workforce.

The institute had organized Training Programme on MS Excel for MBA 1st year and 2nd year students the This training provides all the tools necessary to create and use basic spreadsheets. Students will receive an overview of the interface and learn the various methods for entering and editing data. Additionally, Students will learn the various ways to write simple formulas. The Training was conducted in by Dr. Prajakta Warale. This Training was successfully completed by 30 students.





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Outcomes:

- Students learnt about functions of the Excel interface components.
- Students are able to create data, format data, edit the data etc.
- Students can construct formulas, including the use of built-in functions, and relative and absolute references.
- Total 55 students attended the training programme.

Ms. Pooja Waghmare
Coordinator

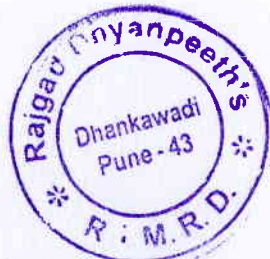
Dr. Prajakta Warale
Coordinator-IQAC

IQAC Coordinator
Rajgad Dnyanpeeth's
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Dr. Rohan Dahivale
HOD

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Director

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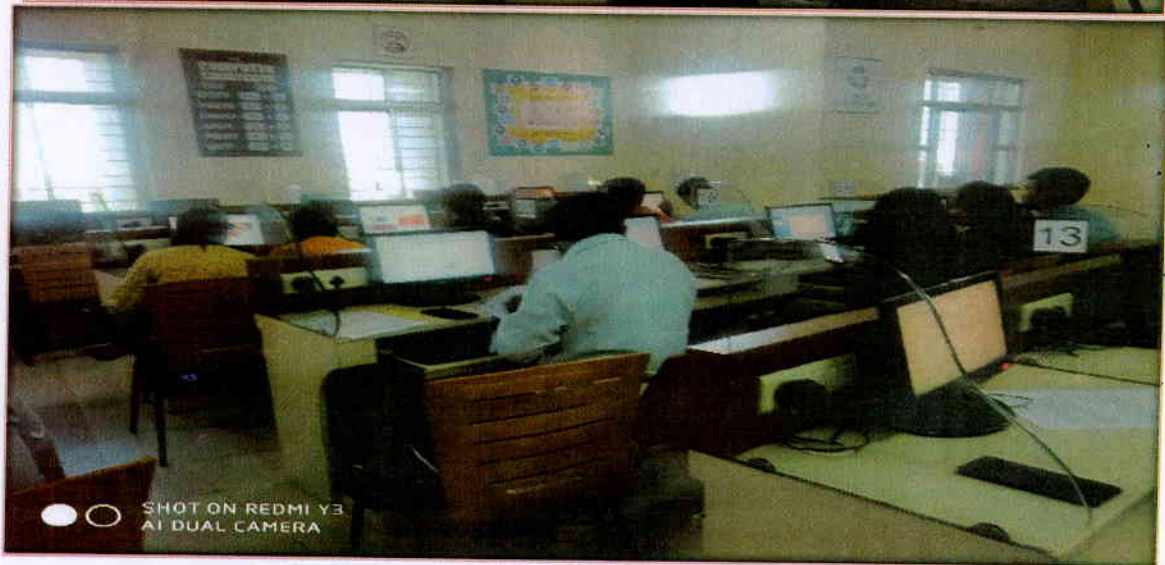
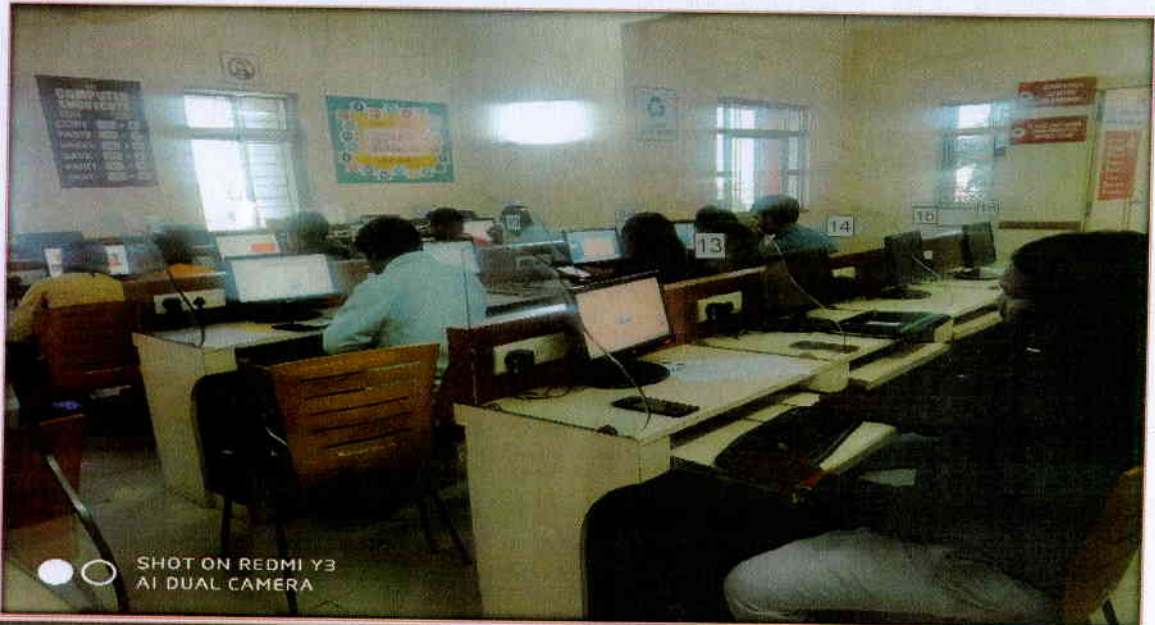




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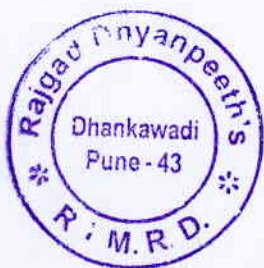
Ms. Pooja Waghmare
Coordinator

Dr. Prajakta Warale
Coordinator-IQAC

Dr. Rohan Dahivale
HOD

Dr. D. B. Bharati

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Academic Year: 2022-24

MBA-I/II Year (Semester: I/II/III/IV)

Attendance Sheet

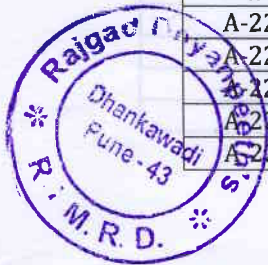
Division: A

Day & Date:

Name of the Event/Activity: MSEXcel Training

Roll No.	Student Name	Signature
A-2201	Aivale Kiran Shankar	<u>A. Shankar</u>
A-2202	Ashtule Vishwajit Shashikant	<u>Ashtule</u>
A-2203	Awad Kapil Sunil	<u>K.S. Awad</u>
A-2204	Badekar Pramod Shankar	<u>P.S. Badekar</u>
A-2205	Barahate Rohit Ramchandra	<u>R.R. Barahate</u>
A-2206	Bhagat Ketaki Suresh	<u>K.B. Bhagat</u>
A-2207	Bhandawale Satwik Shrikant	<u>S. Bhandawale</u>
A-2208	Bhandwale Niraj Tukaram	<u>N.T. Bhandawale</u>
A-2209	Bhokare Rohan Baiju	
A-2210	Bhorde Karishma Annaso	
A-2211	Bhosale Shubhangi Gautam	
A-2212	Bhosale Varsha Santosh	<u>Bhosale</u>
A-2213	Chaudhari Amruta Rajendra	
A-2214	Chavan Nikita Chandrashekhar	<u>N.C. Chavan</u>
A-2215	Chavan Shubham Devram	
A-2216	Chintal Rasika Rajesh	<u>Rasika</u>
A-2217	Dakhore Pratiksha Dnyaneshwar	
A-2218	Darwatkar Shubham Vitthal	
A-2219	Dasa Sanket Surendra	<u>S. Dasa</u>
A-2220	Dayma Akshay Kishor	<u>A. Dayma</u>
A-2221	Deshmukh Abhiraj Rupeshkumar	
A-2222	Dhale Samarth Vasudev	
A-2223	Dhanariya Laxmi Ramesh	<u>Dhanariya</u>
A-2224	Dhaygude Ajay Nana	
A-2225	Dhekane Kiran Govind	
A-2226	Dhumal Deepak Namdev	<u>Dhumal</u>
A-2227	Dhumal Vinayak Mohan	
A-2228	Durge Rupesh Lasma	
A-2229	Fulzele Apeksha Rohidas	<u>A. Fulzele</u>
A-2230	Gaikwad Gaurav Dayanand	
A-2231	Gaikwad Sayali Satyawar	<u>S. Gaikwad</u>
A-2232	Gaikwad Shreya Shridatta	<u>Shreya</u>

Roll No.	Student Name	Signature
A-2233	Gaikwad Shweta Balasaheb	<u>Gaikwad</u>
A-2234	Gardi Mahesh Shantaram	<u>Mahesh Gardi</u>
A-2235	Gawatre Akshay Shrikrishna	
A-2236	Gedam Monika Moreshwar	
A-2237	Gholap Rutuja Bhimrao	<u>Rutuja</u>
A-2238	Hajare Shweta Ananda	
A-2239	Hande Sayali Sharad	<u>Shande</u>
A-2240	Hanwate Narayan Tulashiram	
A-2241	Hulge Saurabh Sambhaji	<u>Hulge</u>
A-2242	Ingale Akshay Ramesh	
A-2243	Ingulkar Adhiki Vinod	<u>Adhiki Ingulkar</u>
A-2244	Jadhav Rutuja Rajesh	
A-2245	Jagtap Tejashri Atul	<u>Jagtap</u>
A-2246	Jaybhaye Ana a Vaijinath	
A-2247	Joshi Vaishali Chandrashekhar	<u>Vaishali</u>
A-2248	Kachare Sunita Vitthal	<u>Sunita</u>
A-2249	Kadam Anushka Nitin	<u>Anushka</u>
A-2250	Kadam Atharva Nitin	<u>Atharva</u>
A-2251	Kadam Shivkant Rajendra	
A-2252	Kajale Vinod Trimbak	
A-2253	Kakade Sunayana Subhash	
A-2254	Kalandre Amit Ananda	<u>Akalandre</u>
A-2255	Kamble Dattatray Pandurang	
A-2256	Kamble Nikita Deepak	<u>Nikita</u>
A-2257	Kamble Nisha Suresh	<u>Nisha</u>
A-2258	Kamthe Mahesh Balasaheb	<u>Mahesh</u>
A-2259	Kandhare Prathamesh Tanaji	<u>P. Kandhare</u>
A-2260	Karagavi Sayali Prakash	<u>S. Karagavi</u>
A-2261	Karande Ashok Keshav	
A-2262	Karande Keshav Shivaji	
A-2263	Karhale Sambhaji Ramrao	



Name & Signature of Coordinator

ICT Facility at RIMRD



32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi,
Pune, Maharashtra 411043, India

Latitude

18.4643665°

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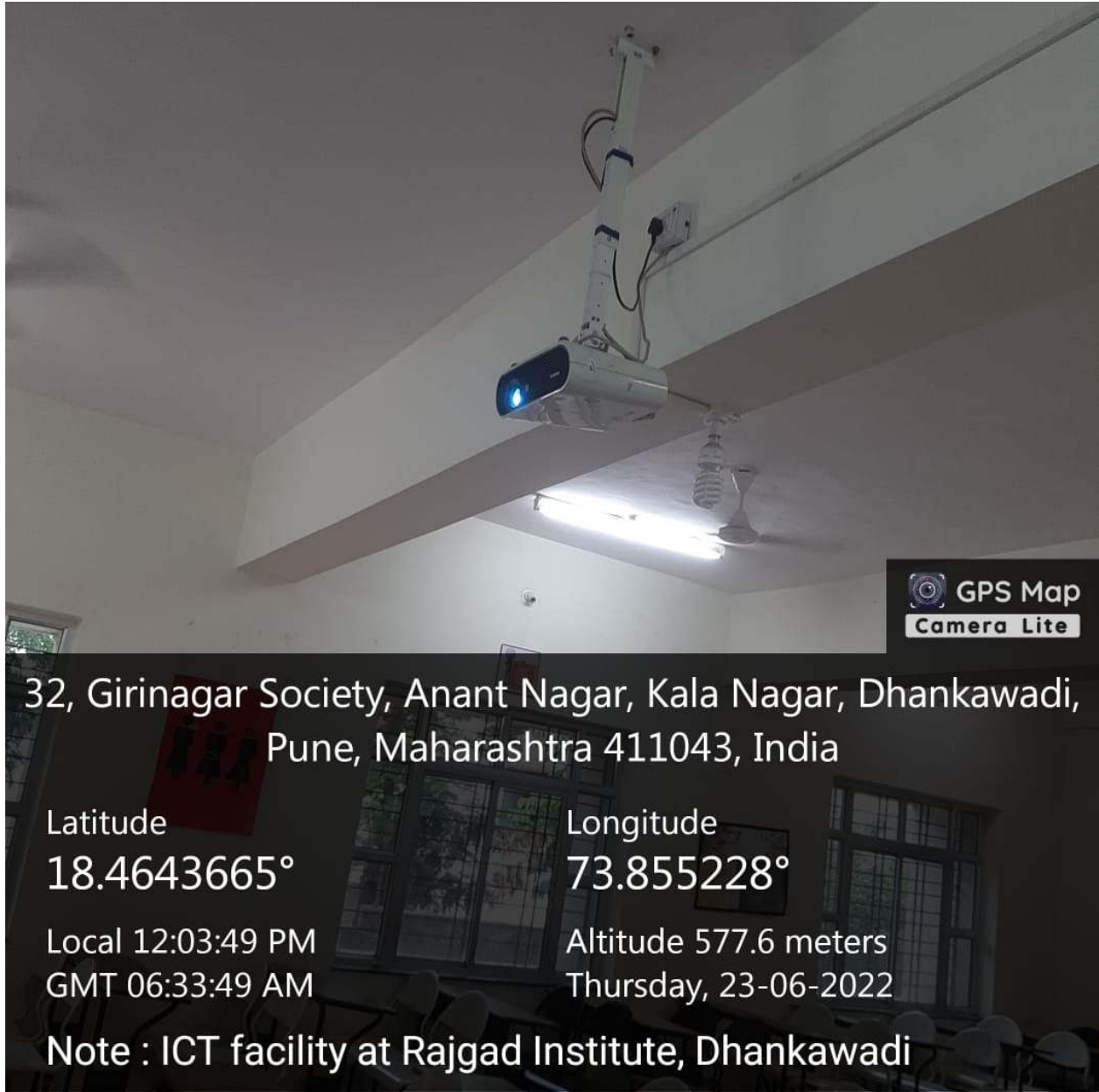
Altitude 577.6 meters

Thursday, 23-06-2022

Note : ICT facility at Rajgad Institute, Dhankawadi

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





 **GPS Map**
Camera Lite

32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi,
Pune, Maharashtra 411043, India

Latitude
18.4643665°

Longitude
73.855228°

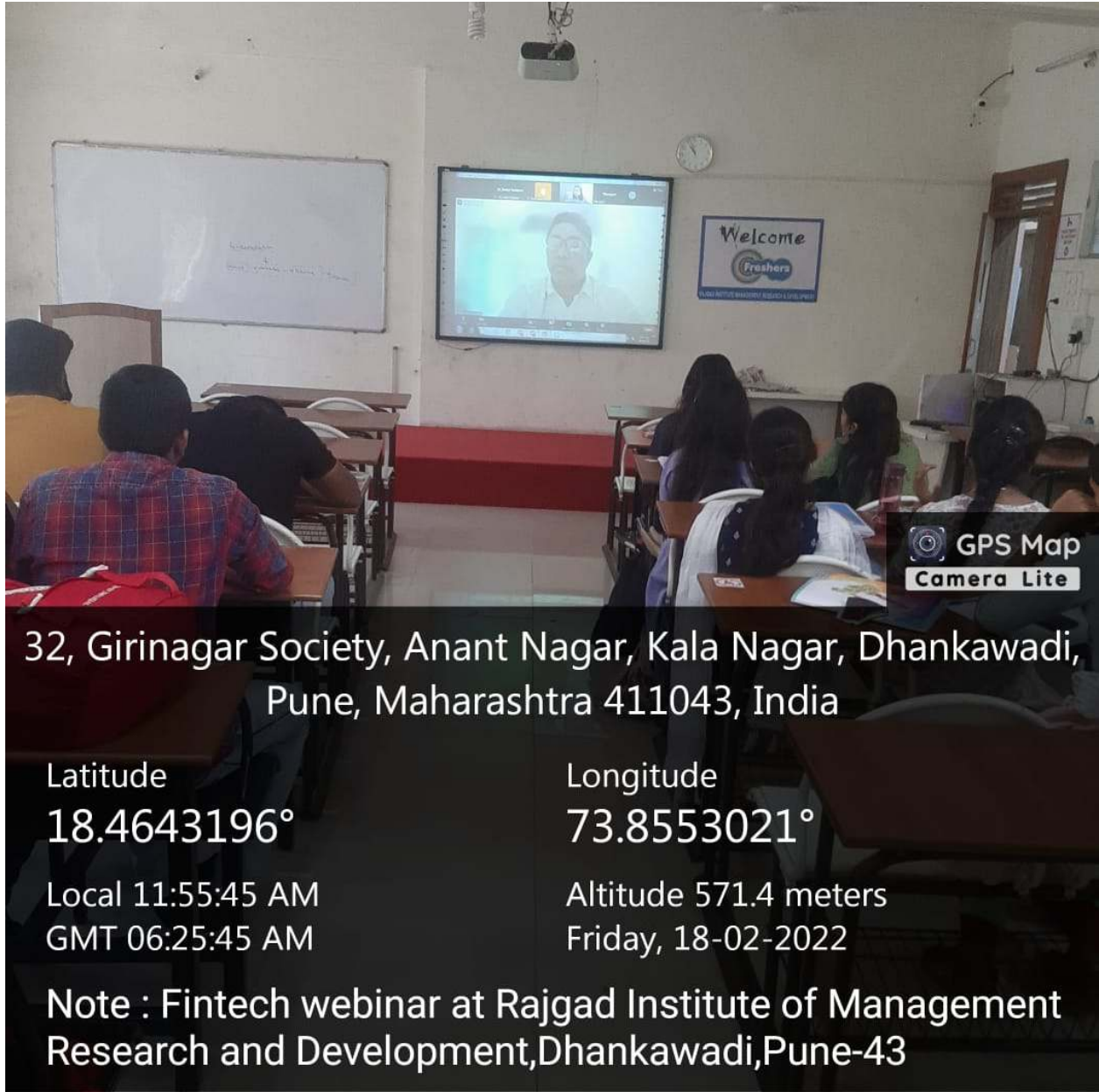
Local 12:03:49 PM
GMT 06:33:49 AM

Altitude 577.6 meters
Thursday, 23-06-2022

Note : ICT facility at Rajgad Institute, Dhankawadi

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





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Pune, Maharashtra 411043, India

Latitude
18.4643196°

Local 11:55:45 AM
GMT 06:25:45 AM

Longitude
73.8553021°

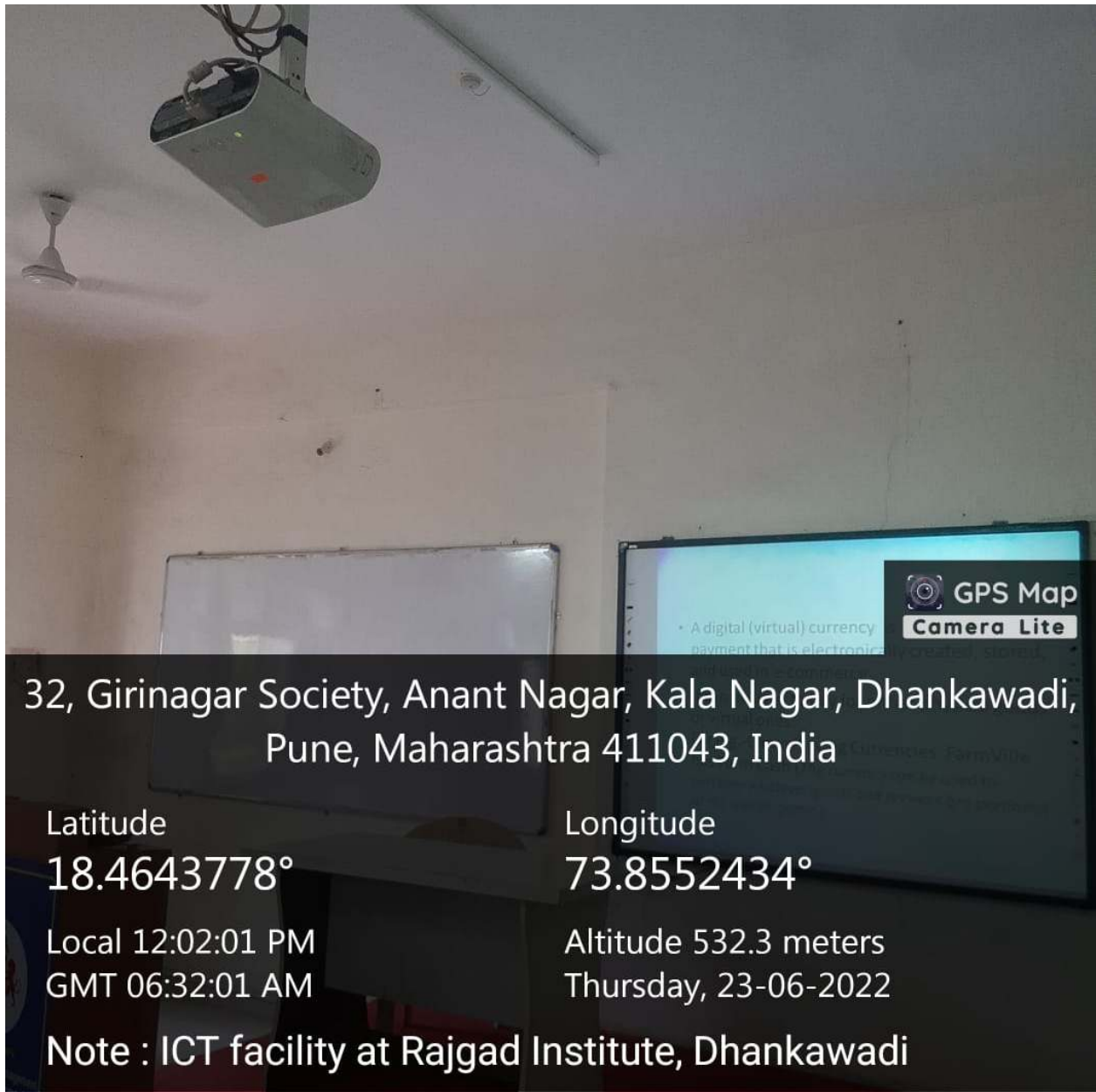
Altitude 571.4 meters
Friday, 18-02-2022

**Note : Fintech webinar at Rajgad Institute of Management
Research and Development,Dhankawadi,Pune-43**

D. B. Bharati

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





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Pune, Maharashtra 411043, India

Latitude

18.4643778°

Longitude

73.8552434°

Local 12:02:01 PM

GMT 06:32:01 AM

Altitude 532.3 meters

Thursday, 23-06-2022

Note : ICT facility at Rajgad Institute, Dhankawadi

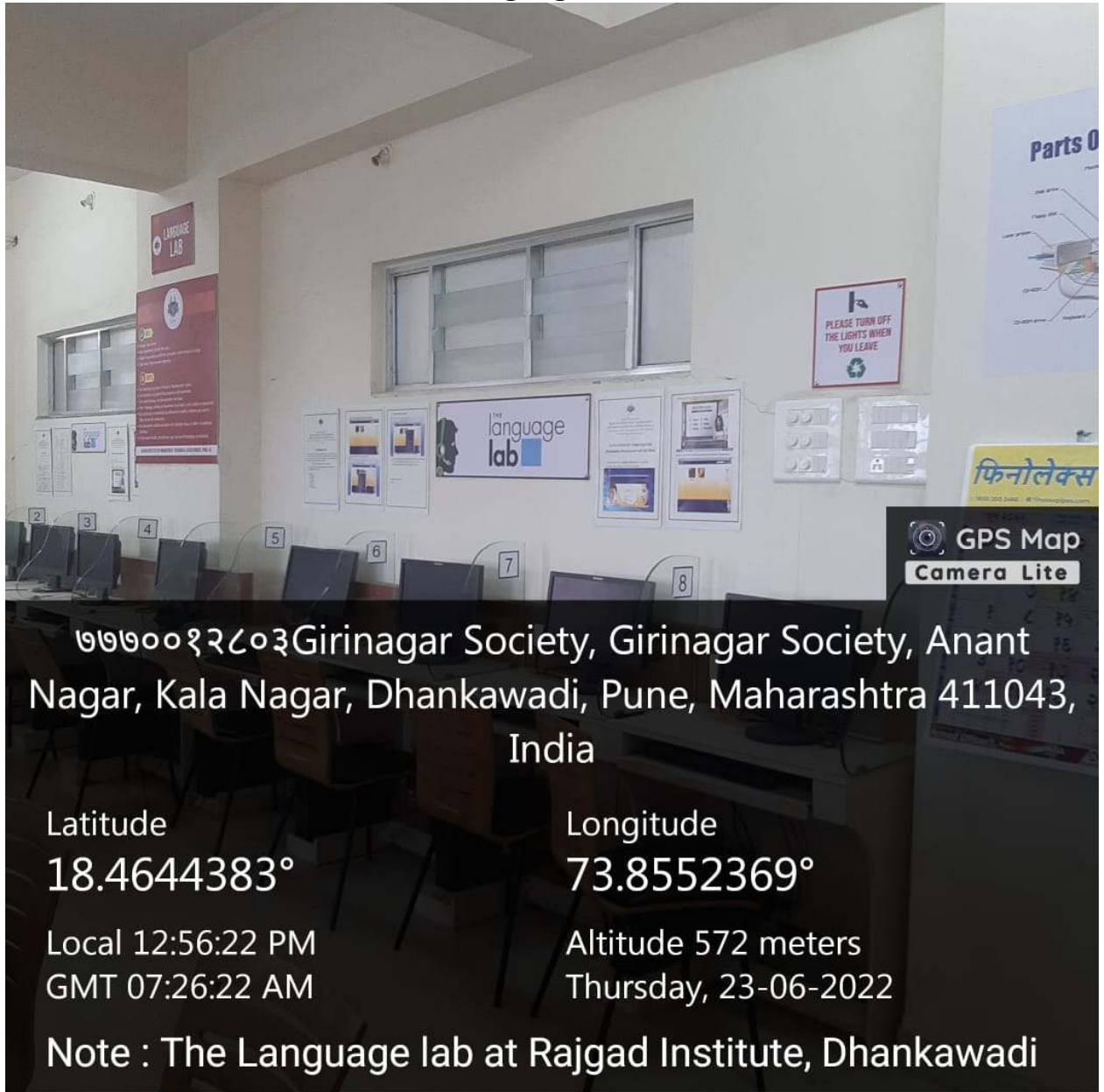
Dr. D. B. Bharati

Director

**Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43**



Language Lab

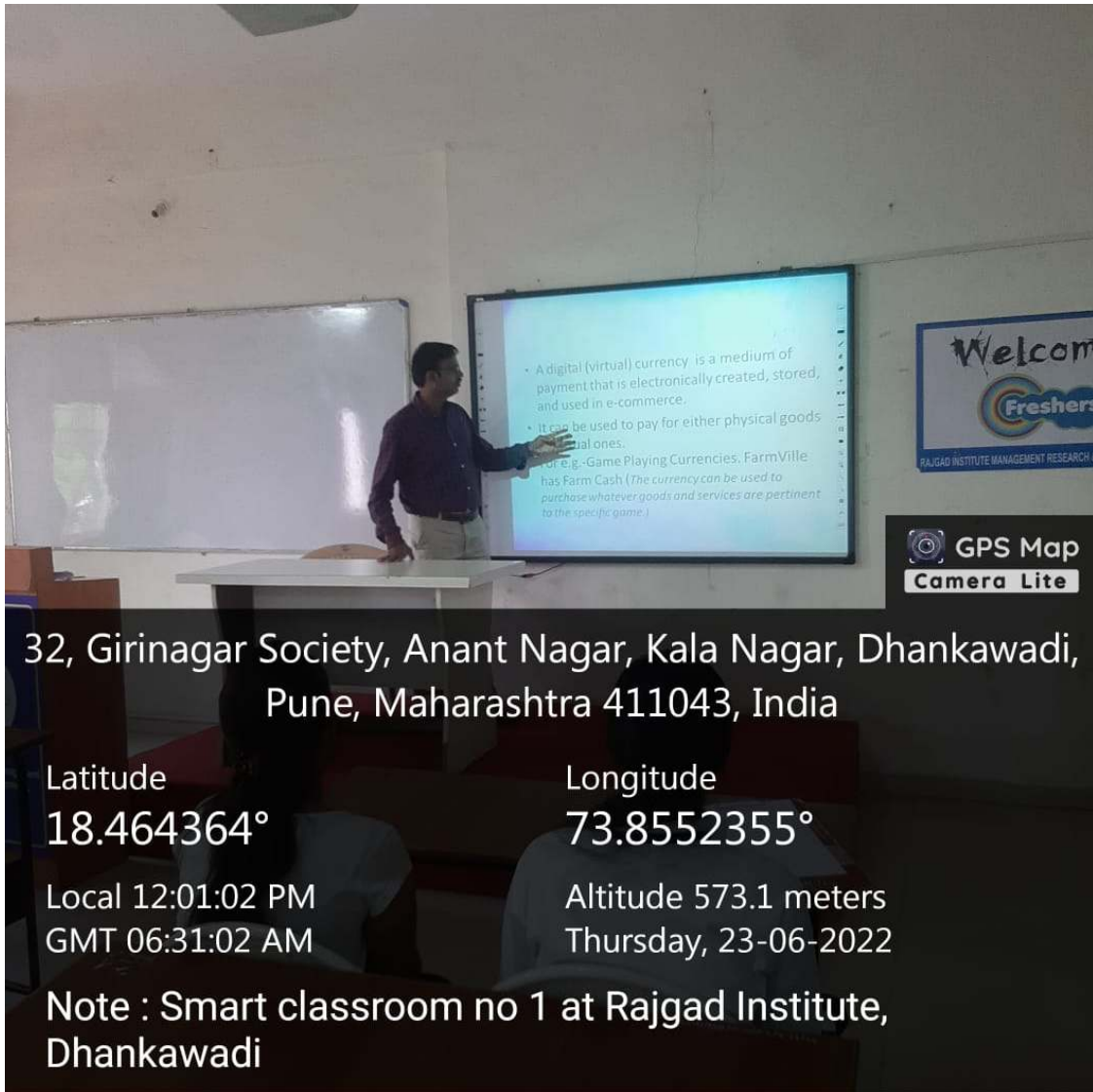



D. B. Bharati

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
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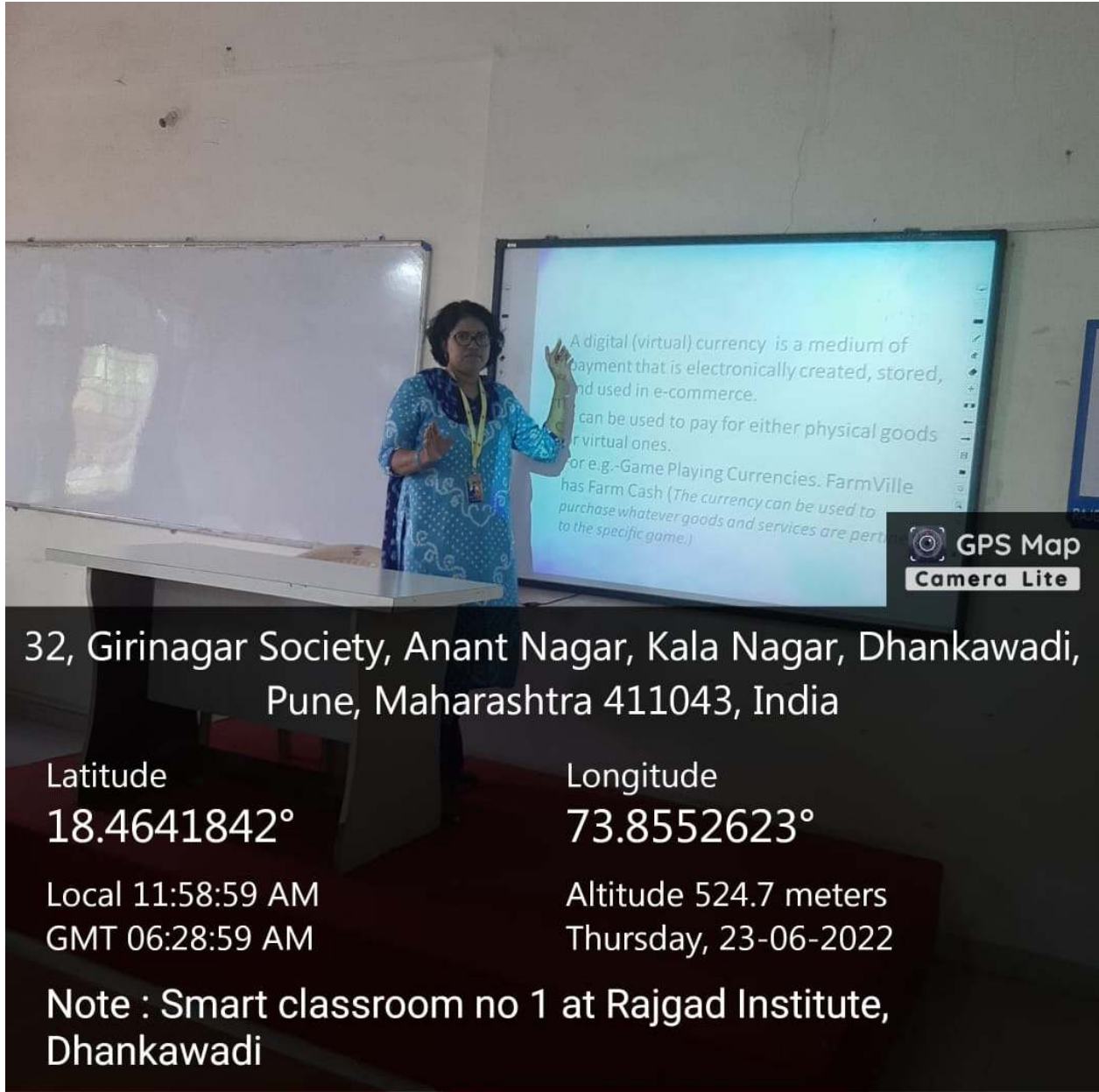


Smart Classrooms at RIMRD




Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi,
Pune, Maharashtra 411043, India

Latitude
18.4641842°

Longitude
73.8552623°

Local 11:58:59 AM
GMT 06:28:59 AM

Altitude 524.7 meters
Thursday, 23-06-2022

**Note : Smart classroom no 1 at Rajgad Institute,
Dhankawadi**

Dr. D. B. Bharati

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
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Pune, Maharashtra 411043, India

Latitude

18.4643654°

Longitude

73.8552447°

Local 12:05:40 PM

GMT 06:35:40 AM

Altitude 532.3 meters

Thursday, 23-06-2022

Note : smart classroom 2 at Rajgad Institute, Dhankawadi

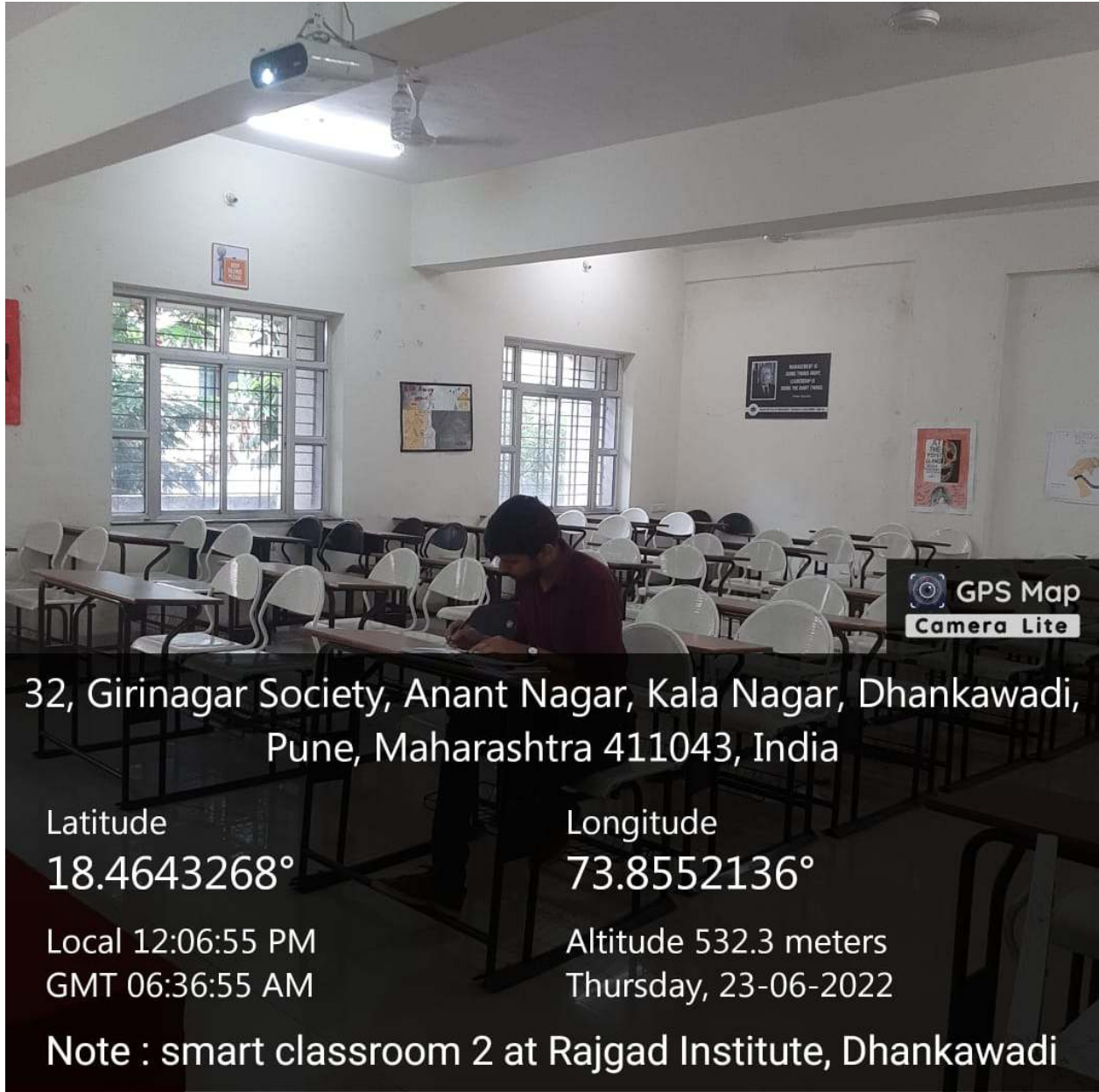
Dr. D. B. Bharati

Dr. D. B. Bharati

Director

**Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43**





32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi,
Pune, Maharashtra 411043, India

Latitude
18.4643268°

Longitude
73.8552136°

Local 12:06:55 PM
GMT 06:36:55 AM

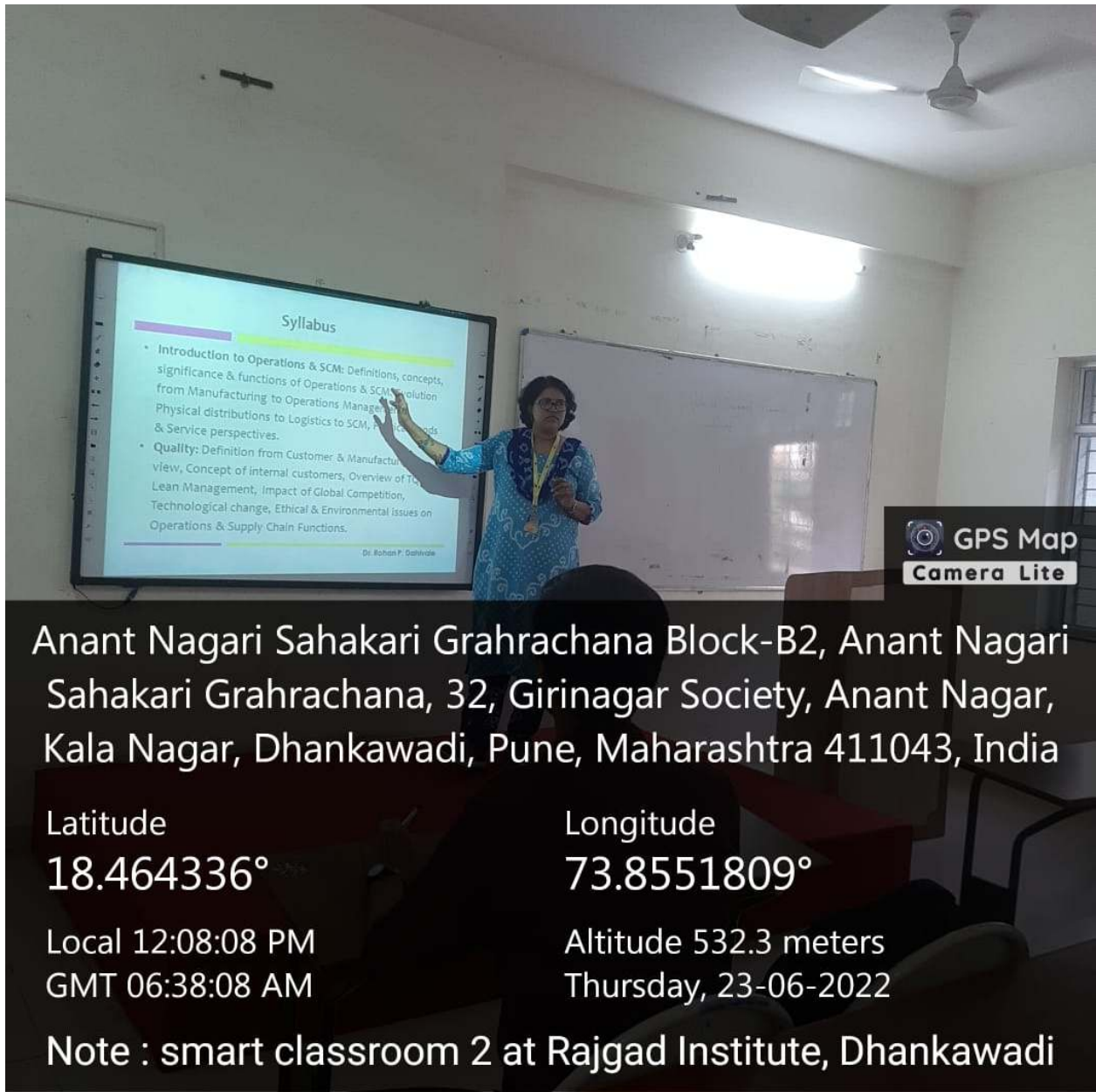
Altitude 532.3 meters
Thursday, 23-06-2022

Note : smart classroom 2 at Rajgad Institute, Dhankawadi

Dr. D. B. Bharati

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
Rajgad Institute of Management
Research and Development
Dhankawadi, Pune - 43





Anant Nagari Sahakari Grahachana Block-B2, Anant Nagari Sahakari Grahachana, 32, Girinagar Society, Anant Nagar, Kala Nagar, Dhankawadi, Pune, Maharashtra 411043, India

Latitude
18.464336°

Longitude
73.8551809°

Local 12:08:08 PM
GMT 06:38:08 AM

Altitude 532.3 meters
Thursday, 23-06-2022

Note : smart classroom 2 at Rajgad Institute, Dhankawadi

Dr. D. B. Bharati

Dr. D. B. Bharati
Director
Rajgad Dnyanpeeth's
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E-RESOURCES AT RAJGAD INSTITUTE AND ITS USAGE



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Sr.No.	Details of Membership and Subscription
1	Contact Details of e-Resources
2	Screenshots
3	Invoices/Letters Related to Membership and e-Resources such as EBSCO JGATE Delnet Jaykar British Council Library





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EBSCO	Yearly	Shanti Epari Department Library Account Executive EBSCO Information Services India Pvt. Ltd. 301-303. Ansal Chamber-II 6 Bhikaji Cama Place New Delhi-110066. India (91-11)26198966/67/68(L)	11325	Feb 2021 to Jan 2022	Yes	Yes
J-GATE	Yearly	Priyanka Puranik Commercial Coordinator Informatics Publishing Ltd No 194, R V Road, Basavanagudi, Bangalore - 560004, India www.informaticsglobal.com +91 80 40387777 ext: 1024	77,194	Aug 2021 to Aug 2022	Yes	Yes
DELNET	Yearly	Developing library network New Delhi-110070 Email: hkkaul@gmail.com Phone. No.(011)-26742222	90 Lakh	Dec 2021 to Dec 2022	Yes	Yes
Registration of NDL (National Digital library)	Open source Lifetime	National Digital Library of India	17,607,617 items hosted in India	Lifetime	NO	Yes
Jayakar Library	Yearly	Jayakar Knowledge Resource Centre, SPPU		Annual	Yes	No
British Library	Yearly	British Council		Annual	Yes	No





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Homepage of the National Digital Library of India, featuring search options and navigation for test preparation and study at home.

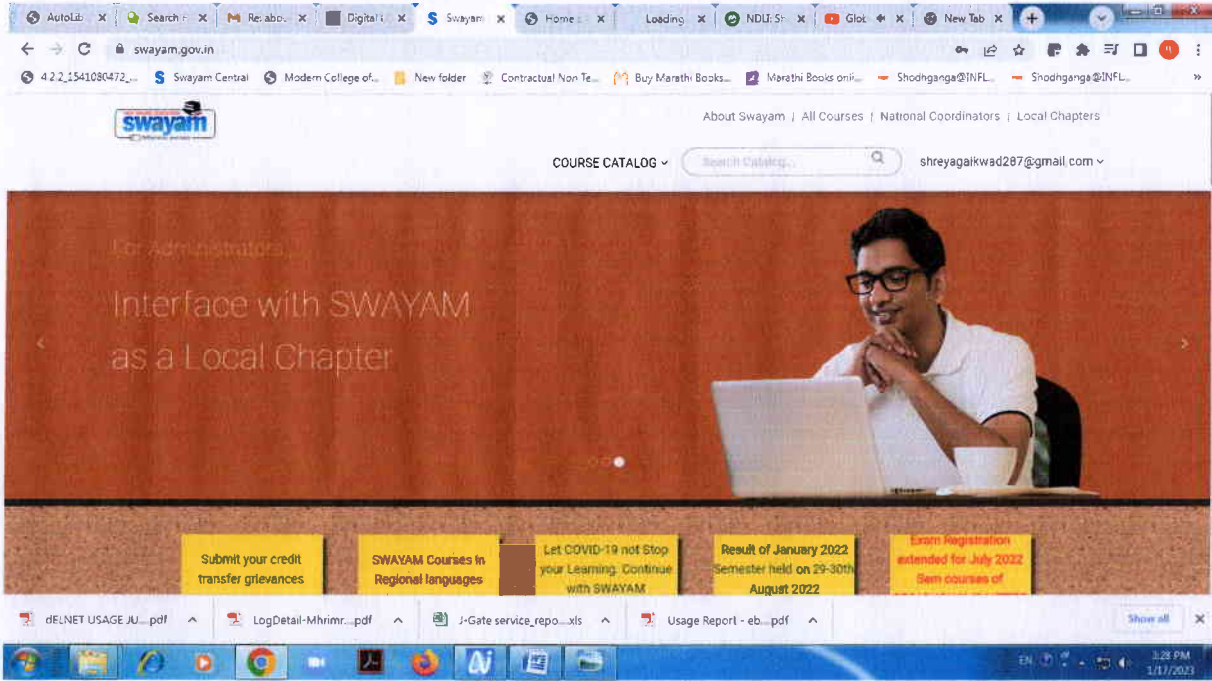




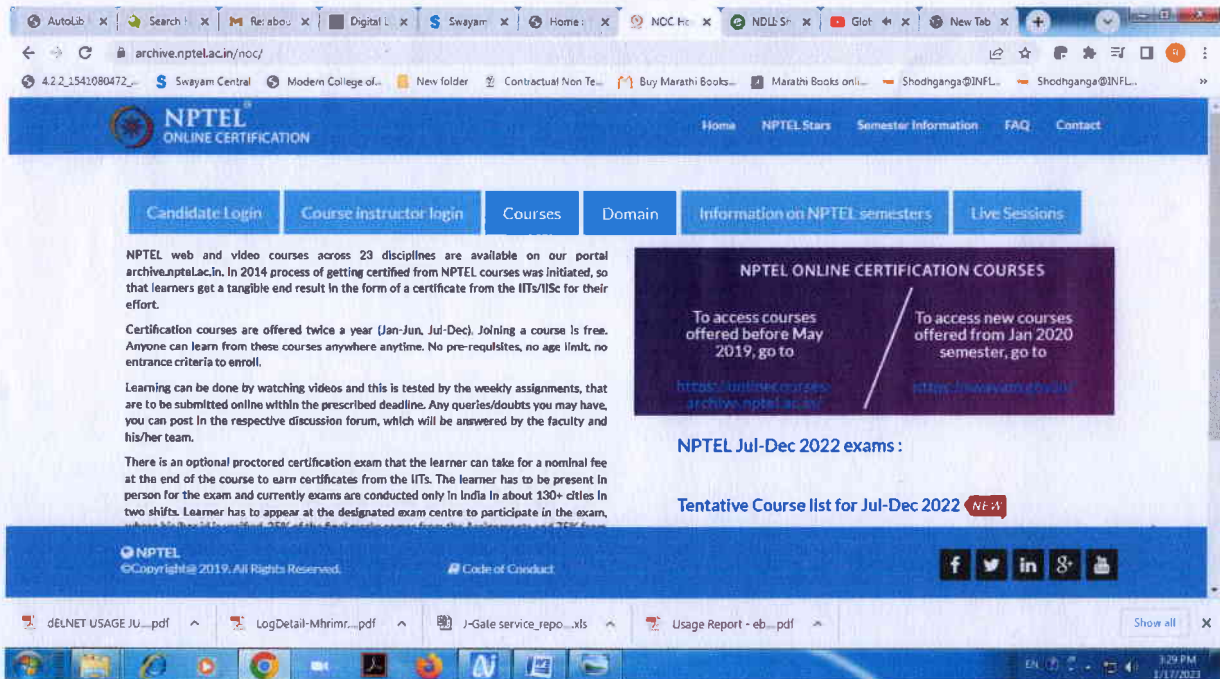
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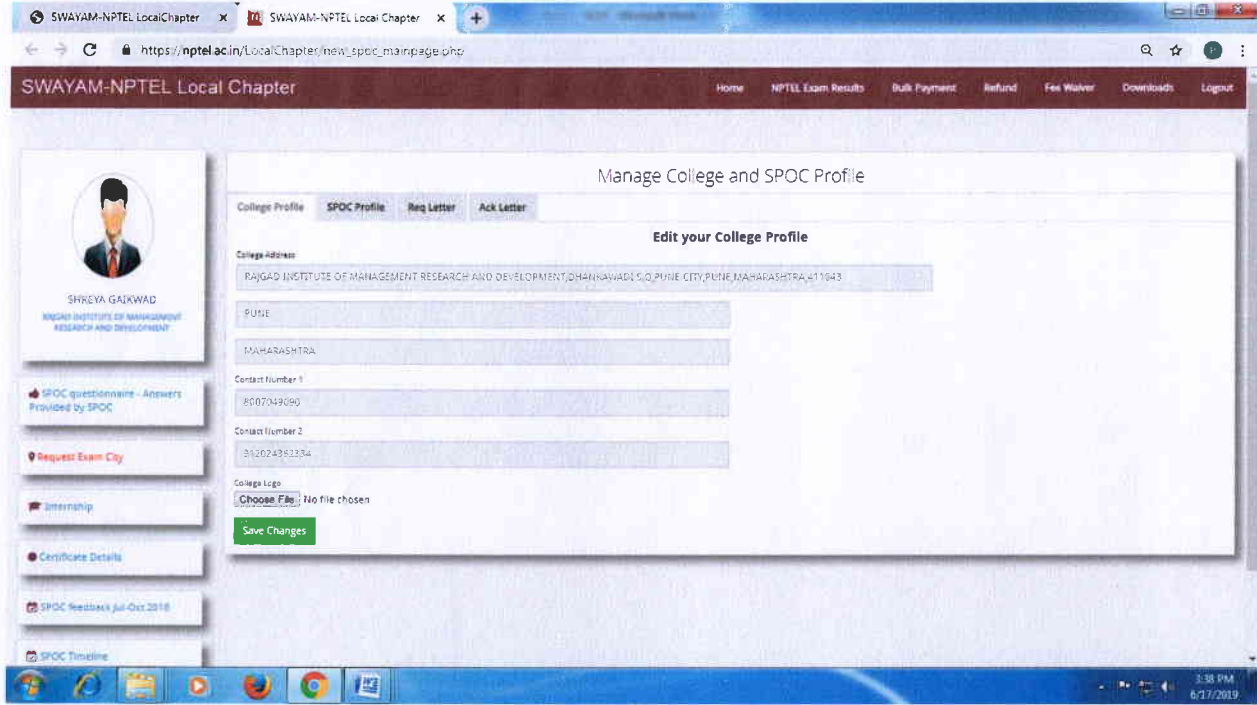




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Librarian

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Director
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Rajgad Institute of Management
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Report Name (Description):	Database Usage Report (Report Database Usage Metrics)							
Institution Name:	RAJGADH INSTITUTE OF MANAGEMENT RESEARCH AND DEVELOPMENT							
Run Date:	2023-01-16							
Reporting Period:	2022-01-01 to 2022-12-31							
Database	Year	Month	Searches	eBook Full Text	eBook Offline/Download	Abstract	Smart Link To	Smart Link From
eBook EngineeringCore Collection	2022	July	280	151	121	78	0	0
eBook EngineeringCore Collection	2022	June	276	174	109	69	0	0
eBook EngineeringCore Collection	2022	May	291	195	152	102	0	0
eBook EngineeringCore Collection	2022	April	327	182	141	90	0	0
eBook EngineeringCore Collection	2022	March	280	151	121	78	0	0
eBook EngineeringCore Collection	2022	February	276	174	109	69	0	0
eBook EngineeringCore Collection	2022	January	291	195	152	102	0	0
eBook EngineeringCore Collection	2021	December	327	182	141	90	0	0
eBook EngineeringCore Collection	2021	November	301	178	132	97	0	0
eBook EngineeringCore Collection	2021	October	368	229	147	139	0	0
eBook EngineeringCore Collection	2021	September	371	217	153	134	0	0
eBook EngineeringCore Collection	2021	August	387	253	168	149	0	0
eBook EngineeringCore Collection	2021	July	2805	1388	1107	1238	0	0
eBook EngineeringCore Collection	2021	June	354	237	159	134	0	0
eBook EngineeringCore Collection	2021	May	116	58	39	44	0	0
eBook EngineeringCore Collection	2021	April	137	61	42	47	0	0
eBook EngineeringCore Collection	2021	March	291	195	152	102	0	0
eBook EngineeringCore Collection	2021	February	327	182	141	90	0	0
eBook EngineeringCore Collection	2021	January	301	178	132	97	0	0
Total			8106	4580	3418	2949	0	0


Dr. D. B. Bharati
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Customer Log From :- 01/06/2021 To 31/08/2022

IM No :- IM-7449

Institute Name :- Rajgad Institute of Management Research & Development

Sr.	From	To	Time Difference	Login Mode	Login IP
1	22/08/2022 07:41:13	22/08/2022 07:48:39	0 H, 7 M, 26 S	Site	117.248.183.112
2	21/08/2022 10:41:20			Site	152.57.239.129
3	21/08/2022 10:51:00			Site	103.133.125.67
4	19/08/2022 02:32:46			IP Address	117.248.109.23
5	02/08/2022 08:39:31			Site	103.251.209.28
6	20/07/2022 03:11:10			IP Address	117.248.109.23
7	20/07/2022 03:09:38	20/07/2022 03:12:56	0 H, 3 M, 18 S	IP Address	117.248.109.23
8	20/07/2022 02:11:04			IP Address	117.248.109.23
9	20/07/2022 01:14:09			IP Address	117.248.109.23
10	20/07/2022 12:02:13			IP Address	117.248.109.23
11	01/07/2022 12:05:38			IP Address	117.248.109.23
12	30/06/2022 11:19:30			IP Address	117.248.109.23
13	30/06/2022 11:11:11			IP Address	117.248.109.23
14	28/06/2022 02:40:45			IP Address	117.248.109.23
15	25/06/2022 04:57:01			IP Address	117.248.109.23
16	22/06/2022 11:50:47			IP Address	117.248.109.23
17	20/06/2022 02:44:33			IP Address	117.248.109.23
18	31/05/2022 03:16:04			IP Address	117.248.109.23

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20	30/05/2022 12:29:24			IP Address	117.248.109.23
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22	24/05/2022 11:59:16			IP Address	117.248.109.23
23	10/05/2022 02:34:32			IP Address	117.248.109.23
24	09/05/2022 11:20:19			IP Address	117.248.109.23
25	04/05/2022 11:22:47			IP Address	117.248.109.23
26	02/05/2022 02:19:39			IP Address	117.248.109.23
27	29/04/2022 12:00:32			IP Address	117.248.109.23
28	19/04/2022 04:57:27			IP Address	117.248.109.23
29	19/04/2022 12:24:59			IP Address	117.248.109.23
30	13/04/2022 12:46:17			IP Address	117.248.109.23
31	12/04/2022 12:47:30			IP Address	117.248.109.23
32	11/04/2022 02:56:10			IP Address	117.248.109.23
33	07/04/2022 04:39:30			IP Address	117.248.109.23
34	05/04/2022 01:07:35	05/04/2022 01:10:55	0 H, 3 M, 20 S	Site	210.16.94.15
35	31/03/2022 12:03:48			IP Address	117.248.109.23
36	29/03/2022 04:47:22			IP Address	117.248.109.23
37	28/03/2022 12:58:11			IP Address	117.248.109.23
38	28/03/2022 10:45:54			IP Address	117.248.109.23
39	24/03/2022 12:17:17			IP Address	117.248.109.23
40	24/03/2022 12:13:11			IP Address	117.248.109.23
41	22/03/2022 04:40:03			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
42	03/03/2022 12:40:22			IP Address	117.248.109.23
43	23/02/2022 05:47:48			IP Address	117.248.109.23
44	05/02/2022 11:30:26			Site	182.237.148.24
45	02/02/2022 11:26:01			IP Address	117.248.109.23
46	01/02/2022 12:51:29			IP Address	117.248.109.23
47	31/01/2022 11:29:10			IP Address	117.248.109.23
48	25/01/2022 03:34:34			IP Address	117.248.109.23
49	25/01/2022 12:26:46			IP Address	117.248.109.23
50	21/01/2022 10:43:11			IP Address	117.248.109.23
51	20/01/2022 12:56:51			Site	1.187.104.121
52	20/01/2022 12:18:07			IP Address	117.248.109.23
53	19/01/2022 02:47:43			IP Address	117.248.109.23
54	13/01/2022 03:10:55			IP Address	117.248.109.23
55	11/01/2022 02:49:00			IP Address	117.248.109.23
56	10/01/2022 04:01:12			IP Address	117.248.109.23
57	10/01/2022 12:13:52			IP Address	117.248.109.23
58	10/01/2022 11:34:31			IP Address	117.248.109.23
59	05/01/2022 02:42:48			IP Address	117.248.109.23
60	03/01/2022 12:53:00			IP Address	117.248.109.23
61	24/12/2021 12:19:09			IP Address	117.248.109.23
62	23/12/2021 12:12:13	23/12/2021 12:20:00	0 H, 7 M, 47 S	Site	164.100.247.24
63	22/12/2021 01:02:18			IP Address	117.248.109.23
64	17/12/2021 04:12:45			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
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66	16/12/2021 12:20:53			IP Address	117.248.109.23
67	15/12/2021 04:36:36			IP Address	117.248.109.23
68	15/12/2021 12:32:06			IP Address	117.248.109.23
69	14/12/2021 11:51:11			IP Address	117.248.109.23
70	14/12/2021 11:14:05			IP Address	117.248.109.23
71	13/12/2021 01:12:44			IP Address	117.248.109.23
72	08/12/2021 12:53:27			IP Address	117.248.109.23
73	02/12/2021 12:56:09			IP Address	117.248.109.23
74	26/11/2021 12:09:46			IP Address	117.248.109.23
75	24/11/2021 03:53:46			IP Address	117.248.109.23
76	23/11/2021 12:22:23			IP Address	117.248.109.23
77	22/11/2021 03:41:34			IP Address	117.248.109.23
78	19/11/2021 04:03:20			IP Address	117.248.109.23
79	15/11/2021 03:28:15			IP Address	117.248.109.23
80	13/11/2021 02:30:50			IP Address	117.248.109.23
81	12/11/2021 02:56:46			IP Address	117.248.109.23
82	12/11/2021 01:46:10			IP Address	117.248.109.23
83	11/11/2021 03:10:40			IP Address	117.248.109.23
84	29/10/2021 11:03:30			IP Address	117.248.109.23
85	28/10/2021 01:55:57			IP Address	117.248.109.23
86	27/10/2021 02:38:13			IP Address	117.248.109.23
87	27/10/2021 11:35:26			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
88	26/10/2021 02:21:21			IP Address	117.248.109.23
89	26/10/2021 12:24:45			IP Address	117.248.109.23
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91	23/10/2021 04:44:02			Site	103.150.138.35
92	23/10/2021 12:29:16			IP Address	117.248.109.23
93	23/10/2021 12:03:54			IP Address	117.248.109.23
94	22/10/2021 04:57:55			IP Address	117.248.109.23
95	21/10/2021 03:28:51	21/10/2021 03:32:12	0 H, 3 M, 21 S	IP Address	117.248.109.23
96	21/10/2021 11:57:30			IP Address	117.248.109.23
97	21/10/2021 11:17:12			IP Address	117.248.109.23
98	21/10/2021 10:42:05			IP Address	117.248.109.23
99	20/10/2021 12:14:23			IP Address	117.248.109.23
100	20/10/2021 12:10:31			IP Address	117.248.109.23
101	20/10/2021 12:00:44			IP Address	117.248.109.23
102	20/10/2021 10:56:00			Site	103.109.12.253
103	18/10/2021 02:11:15			IP Address	117.248.109.23
104	18/10/2021 01:50:35	18/10/2021 01:51:01	0 H, 0 M, 26 S	IP Address	117.248.109.23
105	18/10/2021 12:43:44	18/10/2021 02:45:58	2 H, 2 M, 14 S	IP Address	117.248.109.23
106	14/10/2021 11:04:13			IP Address	117.248.109.23
107	13/10/2021 10:47:38			IP Address	117.248.109.23
108	12/10/2021 03:01:01			IP Address	117.248.109.23
109	12/10/2021 12:42:48			IP Address	117.248.109.23
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Sr.	From	To	Time Difference	Login Mode	Login IP
111	09/10/2021 11:47:36			IP Address	117.248.109.23
112	08/10/2021 11:47:15			IP Address	117.248.109.23
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114	08/10/2021 10:54:21			IP Address	117.248.109.23
115	06/10/2021 04:19:30			IP Address	117.248.109.23
116	05/10/2021 03:24:20			IP Address	117.248.109.23
117	05/10/2021 03:19:08			IP Address	117.248.109.23
118	05/10/2021 11:40:05			IP Address	117.248.109.23
119	05/10/2021 10:42:56			IP Address	117.248.109.23
120	04/10/2021 02:28:02			IP Address	117.248.109.23
121	04/10/2021 01:00:24			IP Address	117.248.109.23
122	01/10/2021 04:41:52			IP Address	117.248.109.23
123	01/10/2021 12:24:50			IP Address	117.248.109.23
124	01/10/2021 11:06:29			IP Address	117.248.109.23
125	01/10/2021 10:56:17			IP Address	117.248.109.23
126	30/09/2021 02:19:33			IP Address	117.248.109.23
127	30/09/2021 02:03:17			IP Address	117.248.109.23
128	30/09/2021 11:19:44			IP Address	117.248.109.23
129	30/09/2021 11:14:48			IP Address	117.248.109.23
130	29/09/2021 04:53:14			IP Address	117.248.109.23
131	29/09/2021 12:16:46			IP Address	117.248.109.23
132	29/09/2021 11:51:17			IP Address	117.248.109.23
133	29/09/2021 10:59:59			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
134	28/09/2021 02:08:54			IP Address	117.248.109.23
135	28/09/2021 11:41:03			IP Address	117.248.109.23
136	27/09/2021 02:34:38			IP Address	117.248.109.23
137	27/09/2021 12:14:18			IP Address	117.248.109.23
138	25/09/2021 03:27:00			IP Address	117.248.109.23
139	25/09/2021 03:16:43			IP Address	117.248.109.23
140	25/09/2021 03:13:14			IP Address	117.248.109.23
141	25/09/2021 12:35:17			IP Address	117.248.109.23
142	25/09/2021 11:20:59			IP Address	117.248.109.23
143	24/09/2021 04:32:23			IP Address	117.248.109.23
144	24/09/2021 04:24:50			IP Address	117.248.109.23
145	24/09/2021 02:52:26			IP Address	117.248.109.23
146	24/09/2021 11:19:05	24/09/2021 11:56:39	0 H, 37 M, 34 S	IP Address	117.248.109.23
147	23/09/2021 03:24:32			IP Address	117.248.109.23
148	23/09/2021 02:58:39			IP Address	117.248.109.23
149	23/09/2021 01:24:12			IP Address	117.248.109.23
150	22/09/2021 02:54:33			IP Address	117.248.109.23
151	22/09/2021 02:28:32			IP Address	117.248.109.23
152	22/09/2021 12:22:13			IP Address	117.248.109.23
153	21/09/2021 04:44:06			IP Address	117.248.109.23
154	20/09/2021 04:58:57			IP Address	117.248.109.23
155	20/09/2021 12:25:11			IP Address	117.248.109.23
156	20/09/2021 12:02:30			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
157	17/09/2021 05:32:02			IP Address	117.248.109.23
158	17/09/2021 12:36:40			IP Address	117.248.109.23
159	16/09/2021 04:57:00	16/09/2021 05:04:44	0 H, 7 M, 44 S	IP Address	117.248.109.23
160	16/09/2021 04:20:06			IP Address	117.248.109.23
161	16/09/2021 11:55:09			IP Address	117.248.109.23
162	15/09/2021 05:05:05			IP Address	117.248.109.23
163	15/09/2021 05:02:57			IP Address	117.248.109.23
164	15/09/2021 04:36:11			IP Address	117.248.109.23
165	15/09/2021 01:07:59			IP Address	117.248.109.23
166	15/09/2021 12:48:31			IP Address	117.248.109.23
167	15/09/2021 12:28:03			IP Address	117.248.109.23
168	14/09/2021 04:21:18	14/09/2021 04:59:12	0 H, 37 M, 54 S	IP Address	117.248.109.23
169	14/09/2021 04:18:21			IP Address	117.248.109.23
170	13/09/2021 02:56:39			IP Address	117.248.109.23
171	09/09/2021 10:22:53			IP Address	117.248.109.23
172	08/09/2021 12:58:26			IP Address	117.248.109.23
173	07/09/2021 05:10:35			IP Address	117.248.109.23
174	07/09/2021 12:31:10			IP Address	117.248.109.23
175	02/09/2021 01:48:58			IP Address	117.248.109.23
176	01/09/2021 10:55:56			IP Address	117.248.109.23
177	01/09/2021 10:55:22			IP Address	117.248.109.23
178	31/08/2021 12:59:47			IP Address	117.248.109.23
179	31/08/2021 11:24:34			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
180	25/08/2021 02:37:21			IP Address	117.248.109.23
181	24/08/2021 11:47:06			IP Address	117.248.109.23
182	23/08/2021 12:21:20			IP Address	117.248.109.23
183	20/08/2021 12:18:34			IP Address	117.248.109.23
184	20/08/2021 09:21:00			IP Address	117.248.109.23
185	19/08/2021 11:36:24			IP Address	117.248.109.23
186	19/08/2021 08:13:44			IP Address	117.248.109.23
187	19/08/2021 08:10:53			IP Address	117.248.109.23
188	18/08/2021 04:06:16			IP Address	117.248.109.23
189	18/08/2021 10:40:08			IP Address	117.248.109.23
190	17/08/2021 10:42:04			IP Address	117.248.109.23
191	15/08/2021 01:12:42			IP Address	117.248.109.23
192	15/08/2021 09:57:14			IP Address	117.248.109.23
193	11/08/2021 04:27:06			IP Address	117.248.109.23
194	11/08/2021 11:03:01			IP Address	117.248.109.23
195	11/08/2021 10:40:23			Site	152.57.81.159
196	10/08/2021 10:39:50			IP Address	117.248.109.23
197	09/08/2021 03:29:43			IP Address	117.248.109.23
198	09/08/2021 11:00:50			IP Address	117.248.109.23
199	07/08/2021 06:08:37			IP Address	117.248.109.23
200	07/08/2021 04:18:43			IP Address	117.248.109.23
201	06/08/2021 12:16:41			IP Address	117.248.109.23
202	04/08/2021 04:57:17			IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
203	31/07/2021 11:46:45			IP Address	117.248.109.23
204	30/07/2021 05:38:14			IP Address	117.248.109.23
205	30/07/2021 10:44:02			IP Address	117.248.109.23
206	29/07/2021 11:58:29			IP Address	117.248.109.23
207	29/07/2021 10:40:38			IP Address	117.248.109.23
208	28/07/2021 03:02:40			IP Address	117.248.109.23
209	27/07/2021 03:16:12			IP Address	117.248.109.23
210	27/07/2021 10:51:02			IP Address	117.248.109.23
211	26/07/2021 04:11:47			IP Address	117.248.109.23
212	24/07/2021 03:10:33			IP Address	117.248.109.23
213	24/07/2021 12:30:46			IP Address	117.248.109.23
214	24/07/2021 10:47:58			IP Address	117.248.109.23
215	24/07/2021 10:47:36			IP Address	117.248.109.23
216	23/07/2021 11:18:56			IP Address	117.248.109.23
217	22/07/2021 12:10:27			IP Address	117.248.109.23
218	21/07/2021 11:23:16			IP Address	117.248.109.23
219	20/07/2021 11:38:02			IP Address	117.248.109.23
220	19/07/2021 03:27:15			IP Address	117.248.109.23
221	16/07/2021 12:28:23			IP Address	117.248.109.23
222	15/07/2021 01:31:53			IP Address	117.248.109.23
223	15/07/2021 12:45:35			IP Address	117.248.109.23
224	13/07/2021 01:34:25			IP Address	117.248.109.23
225	10/07/2021 01:20:33	10/07/2021 01:50:26	0 H, 29 M, 53 S	IP Address	117.248.109.23

Sr.	From	To	Time Difference	Login Mode	Login IP
226	09/07/2021 11:15:12			IP Address	117.248.109.23
227	08/07/2021 11:33:23			IP Address	117.248.109.23
228	07/07/2021 11:25:38			IP Address	117.248.109.23
229	06/07/2021 02:36:55			IP Address	117.248.109.23
230	06/07/2021 11:31:24			IP Address	117.248.109.23
231	05/07/2021 11:01:54			IP Address	117.248.109.23
232	03/07/2021 02:40:11			IP Address	117.248.109.23
233	02/07/2021 12:02:45			IP Address	117.248.109.23
234	02/07/2021 11:52:05			IP Address	117.248.109.23
235	01/07/2021 01:14:15			IP Address	117.248.109.23
236	30/06/2021 01:07:44			IP Address	117.248.109.23
237	26/06/2021 12:37:10			IP Address	117.248.109.23
238	25/06/2021 01:16:15			IP Address	117.248.109.23
239	25/06/2021 12:12:40			IP Address	117.248.109.23
240	25/06/2021 11:09:17			IP Address	117.248.109.23
241	21/06/2021 02:01:09			IP Address	117.248.109.23
242	15/06/2021 01:08:42			Site	122.185.60.99
243	12/06/2021 12:37:43			Site	116.74.160.134



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